



# **CONSOLIDATED AND ENTITY FINANCIAL REPORTS**

## 1. Selected financial results

# 1.1. Selected financial results for Photon Energy Group, for the period of 1 January to 31 March 2018

| in Thousands                             | EUR    |         | PLN     |         | СZК       |           |  |
|--|--------|---------|---------|---------|-----------|-----------|--|
|  | 2017Q1 | 2018Q1  | 2017Q1  | 2018Q1  | 2017Q1    | 2018Q1    |  |
| Total revenues                           | 2,786  | 3,714   | 12,038  | 16,046  | 75,280    | 94,335    |  |
| Gross profit                             | 2,165  | 2,184   | 9,353   | 9,436   | 58,491    | 55,475    |  |
| EBITDA                                   | 1,073  | 1,025   | 4,637   | 4,428   | 28,998    | 26,032    |  |
| EBIT                                     | 264    | 180     | 1,142   | 778     | 7,142     | 4,575     |  |
| Profit / loss before taxation            | -219   | 2,033   | -946    | 8,783   | -5,916    | 51,634    |  |
| Profit / loss from continuing operations | -312   | 1,886   | -1,349  | 8,151   | -8,435    | 47,917    |  |
| Total comprehensive income               | -131   | 2,041   | -567    | 8,820   | -3,544    | 51,854    |  |
| Non-current assets                       | 74,686 | 75,121  | 315,679 | 316,281 | 2,018,770 | 1,910,339 |  |
| Current assets                           | 10,666 | 25,241  | 45,081  | 106,270 | 288,291   | 641,871   |  |
| Cash and cash equivalents                | 4,350  | 3,662   | 18,387  | 15,417  | 117,587   | 93,117    |  |
| Total assets                             | 85,352 | 100,362 | 360,760 | 422,551 | 2,307,061 | 2,552,210 |  |
| Total equity                             | 24,041 | 29,232  | 101,613 | 123,074 | 649,815   | 743,369   |  |
| Current liabilities                      | 17,432 | 19,187  | 73,679  | 80,784  | 471,178   | 487,935   |  |
| Non-current liabilities                  | 43,881 | 51,943  | 185,473 | 218,695 | 1,186,103 | 1,320,917 |  |
| Operating cash flow                      | 162    | 9       | 701     | 36      | 4,385     | 217       |  |
| Investment cash flow                     | 0      | 3,074   | 0       | 12,845  | 0         | 78,076    |  |
| Financial cash flow                      | -1,230 | -6,755  | -5,315  | -28,229 | -33,239   | -171,578  |  |
| Net change in cash                       | -1,068 | -3,672  | -4,614  | -15,348 | -28,854   | -93,286   |  |
| EUR exchange rate - low                  | -      | -       | 4.225   | 4.142   | 27.020    | 25.190    |  |
| EUR exchange rate - average              | -      | -       | 4.321   | 4.179   | 27.020    | 25.402    |  |
| EUR exchange rate - end of period        | -      | -       | 4.227   | 4.210   | 27.030    | 25.430    |  |
| EUR exchange rate – high                 | -      | -       | 4.413   | 4.237   | 27.030    | 25.595    |  |

Note: Exchange rates provided by the European Central Bank

# **Financial highlights:**

- Unaudited consolidated revenues increased by 33.3% YOY from EUR 2.786 million to EUR 3.714 million in 2018Q1, mainly due to higher revenues from energy solutions as well as from the sale of technology.
- ▶ In 2018Q1, consolidated EBITDA reached EUR 1.025 million, i.e. by EUR 0.048 million lower than in 2017Q1.
- For the first quarter of 2018 consolidated EBIT reached EUR 0.180 million, representing a EUR 0.084 million decline YOY.
- In 2018Q1, the Company swung into a profit before taxation of EUR 2.033 million from a loss before taxation of EUR 0.219 million in 2017Q1.
- The Company recorded a profit after taxation of EUR 1.886 million in 2018Q1, compared to a net loss of EUR 0.312 million for the same period last year.
- Total comprehensive income swung from a loss of EUR 0.131 million in 2017Q1 to a profit of EUR 2.041 million in 2018Q1.
- Total equity increased to EUR 29.232 million at the end of 2018Q1, compared EUR 24.041 million at the end of 2017Q1.
- The equity ratio<sup>1</sup> increased from 36% at end of 2017Q1 to 37% at the end of 2018Q1.

### Other highlights:

- ▶ In 2018Q1, the proprietary portfolio of PV plants generated approximately 3.7 GWh of electricity, which was 4.1% above the energy forecasts but 21% lower compared to 2017Q1.
- Photon Energy and Canadian Solar enter into a co-development financing deal for 1.14 GWp Australian pipeline.
- Photon Energy repaid its 8% EUR corporate bond 2013/18.
- Photon Energy constructed and connected its first PV project in Hungary.

<sup>&</sup>lt;sup>1</sup>Equity ratio is defined as total equity divided by total capital, being the sum of interest-bearing debt and equity.



## 1.2. Standalone financial results for Photon Energy N.V., for the period of 1 January to 31 March 2018

| in Thousands                      | EU     | JR     | P       | LN      | (         | CZK       |
|-----------------------------------|--------|--------|---------|---------|-----------|-----------|
|                                   | 2017Q1 | 2018Q1 | 2017Q1  | 2018Q1  | 2017Q1    | 2018Q1    |
| Revenues                          | 453    | 373    | 1,957   | 1,559   | 12,240    | 9,475     |
| EBITDA                            | 64     | 2,807  | 277     | 11,731  | 1,729     | 71,303    |
| EBIT                              | 53     | 2,804  | 231     | 11,719  | 1,442     | 71,227    |
| Profit / loss before taxation     | -229   | 2,518  | -988    | 10,523  | -6,178    | 63,962    |
| Total comprehensive income        | -229   | 2,518  | -988    | 10,523  | -6,178    | 63,962    |
| Non-current assets                | 27,850 | 37,904 | 117,714 | 159,588 | 752,784   | 963,911   |
| Current assets                    | 13,215 | 11,580 | 55,856  | 48,755  | 357,201   | 294,481   |
| Cash and cash equivalents         | 760    | 360    | 3,212   | 1,516   | 20,543    | 9,155     |
| Total assets                      | 41,065 | 49,485 | 173,571 | 208,343 | 1,109,986 | 1,258,392 |
| Total equity                      | 23,965 | 31,207 | 101,294 | 131,388 | 647,772   | 793,585   |
| Current liabilities               | 14,084 | 5,642  | 59,529  | 23,752  | 380,691   | 143,465   |
| Non-current liabilities           | 3,016  | 12,635 | 12,749  | 53,195  | 81,529    | 321,299   |
| EUR exchange rate – low           |        |        | 4.225   | 4.142   | 27.020    | 25.190    |
| EUR exchange rate – average       |        |        | 4.413   | 4.237   | 27.030    | 25.595    |
| EUR exchange rate - end of period |        |        | 4.321   | 4.179   | 27.020    | 25.402    |
| EUR exchange rate – high          |        |        | 4.227   | 4.210   | 27.030    | 25.430    |

#### Notes:

Exchange rates are provided by the European Central Bank.

All data quoted in this report refer to the current reporting period i.e. from 1 January until 31 March 2018, unless specified otherwise;

All references to growth rate percentages compare the results of the reporting period to those of the prior year comparable period;

Total Comprehensive Income (TCI) is the sum of the profit after taxes plus Other Comprehensive income (OCI). According to IAS 16, Other comprehensive income includes revaluation of PPE in a proprietary portfolio to their fair values, share on OCI of associates and joint ventures and foreign currency translation differences.

EPC stands for Engineering, Procurement and Construction and refers to services related to project design, engineering, procurement and construction of solar power plants.

 $Throughout \ this \ report \ Photon \ Energy \ Group \ is \ referred \ to \ as \ the \ "Group", \ the \ "Company", \ the \ "Issuer" \ and/or \ "Photon \ Energy".$ 



# 2. Management discussion and analysis

### 2.1 A note from the Management Board

After an eventful year 2017, the opening quarter of 2018 is nurturing our expectation that we will be able to further accelerate our growth across all our business lines and markets materially. We had a great start into 2018 as during Q1 Photon Energy signed a co-development financing deal with Canadian Solar, one of the world's largest solar power companies, to co-develop five utility-scale solar power projects with a total capacity of 1.14 GWp in New South Wales, Australia. We also completed the construction and connected our first Hungarian photovoltaic power plant with an installed capacity of 528 KWp in the Western Hungarian municipality of Fertőd to the grid. Last but not least, we repaid our EUR bond 13/18 in accordance with the bond conditions on 12 March 2018. The bond placement initiated in October 2017 continues well, with EUR 10.931 million placed as of the reporting date, compared to EUR 7.004 million outstanding as of the end of 2017.

We delivered a strong quarter marked by a 33% growth in revenues YOY, despite considerably lower electricity production YOY, which has been compensated by ongoing substantial growth in the development and engineering businesses in Australia as well as the wholesale of PV technology. These positive revenue dynamics, coupled with ongoing cost management efforts and combined with the first capital gains and revenues generated from the financing deal signed with Canadian Solar, resulted in a fundamental improvement at the bottom line, materialized by a net profit after taxation of EUR 1.886 million.

### Photon Energy and Canadian Solar enter into co-development financing deal for 1.14 GWp Australian pipeline

As a significant vote of confidence in our strategy and project development acumen, an agreement was signed in late January with the global solar industry giant Canadian Solar to finance the ongoing development of five of our utility-scale projects, leaving us with significant equity stakes and upside. This milestone crystallised our strong efforts in the Australian market in the past years and proved that our strategic investment Down Under is bearing fruit. The deal is the largest of its kind in Australia to date representing about 1.14 GWp of solar PV and sets a clear pathway to the ready-to-build stage of the projects. The equity capital contributed by Canadian Solar is subject to certain development milestones, joint management processes and other terms customary for project co-development and covers the development budgets to bring all five projects to the ready-to-build stage. Post-transaction, Photon Energy NV retains a 49% stake in the Gunning project and 24.99% stakes in the four other projects. The transaction with Canadian Solar and the resulting capital gain of some EUR 3 million in 2018Q1 is only the beginning of the monetization of our project pipeline in Australia.

#### Photon Energy expands its Hungarian pipeline to 25.6 MWp and connects its first Hungarian power plant

On 28 March, we connected our first solar power plant in the Hungarian town of Fertőd, in the Győr-Moson-Sopron region. The 528 kWp power plant project had been acquired by Photon Energy in July 2017 and built by the company's EPC subsidiary Photon Energy Solutions HU Kft. During the 25-year support period the power plant is licensed to sell 14.3 GWh of renewable energy, generating revenues of at least EUR 1.478 million over the entire period. In the meantime, we pursued the expansion of our project pipeline in Hungary by adding 21 projects in three locations with a total installed capacity of 14.5 MWp during 2018Q1. The acquired PV projects are at the ready-to-build stage and we expect to build and connect the plants to the grid by the beginning of 2018Q4. The announced transactions increased our photovoltaic pipeline in Hungary to 37 projects with a total installed capacity of 25.6 MWp, of which the 8 projects in Tiszakecske represent 5.5 MWp, the 8 projects in Almásfüzitő represent 5.5 MWp, the 5 projects in Fertőd (referred to as Fertőd II) represent 3.5 MWp, the 8 projects in Monor represent 5.6 MWp and the 8 projects in Tata represent 5.5 MWp.

### Photon Energy repays its 8% EUR corporate bond 2013/18

On 12 March, Photon Energy NV repaid the outstanding nominal of EUR 6.553 million of its 8% EUR corporate bond 2013/18 (ISIN: DE000A1HELE2) at the end of the five-year term in accordance with the bond conditions. The repayment was made together with the last interest payment to the bondholders. The repayment of our first bond is a crucial milestone. While it is hard to issue and place a bond (as we know), the real test is paying the coupons, but most importantly, repaying the principal. After the bond repayment, our balance sheet is rock solid as the vast majority of our holding-level liabilities (as opposed to the project-level liabilities repaid by each power plant directly) is now long term and due in 2022 and 2023. As a result, our risk profile is fundamentally better than ever before in our company's history.

Our new 7.75% EUR corporate bond 2017/22 (ISIN: DE000A19MFH4), issued on 27 October 2017, which is traded on the Open Market of the Frankfurt Stock Exchange, can still be subscribed to via the company's webpage <a href="www.photonenergy.com">www.photonenergy.com</a> by investors residing in Austria, Germany and Luxembourg.



## 2.2. Strategy and its execution

The objective of our strategy remains the generation of recurring revenue streams while maximizing customer value. Photon Energy's focus remains on:

- Production of electricity from the Group's portfolio of PV plants
- Customised Energy Solutions
- Decentralised Energy Production, Energy Storage Solutions and Water purification systems
- Operations & Maintenance of PV plants and Energy Storage facilities
- PV technology trading

#### Our next steps are:

- ▶ The Photon Energy Operations team focuses on full O&M solutions in Central Europe and expands its Inverter Cardio services to additional inverter technologies covering the whole European market.
- Photon Energy's power plant control and monitoring solutions are planned to be offered as a standalone product.
- The Australian and the Hungarian market are our focus for the expansion of PV generation capacity. Other potential markets in Central and South America, the Middle East and Africa remain under investigation.

In order to reduce the dependence on government subsidies in the future, the Group's strategy mainly focuses on the expansion to markets which have already reached Grid Parity, i.e. the cost of PV-generated electricity is competitive with grid-supplied electricity from traditional and other renewable energy sources.

# 2.3. Investment action plan and its implementation

The Company did not publish any investment action plan. As a result no plan has been implemented.



# 2.4. Proprietary portfolio, generation results and O&M service

#### **Proprietary portfolio**

The table below presents the portfolio of operating power plants owned directly or indirectly by Photon Energy N.V. at the end of the reporting period i.e. as of 31 March 2018, consisting of 24 power plants in the Czech Republic, Slovakia, Australia & Hungary with a total installed capacity of 26.1 MWp. More information on the Group structure and the restructuring processes can be found in chapter 10. Group structure.

Table 1. The proprietary portfolio of Photon Energy N.V. as of 31 March 2018

| Nr | Proprietary portfolio         | Legal entity                      | Country | Cap.(kWp) | Share | Cap. Pro-rata | Completed |
|----|-------------------------------|-----------------------------------|---------|-----------|-------|---------------|-----------|
| 1  | Komorovice                    | Exit 90 s.r.o.                    | CZ      | 2,354     | 100%  | 2,354         | Dec.10    |
| 2  | Zvíkov I                      | Photon SPV8 s.r.o.                | CZ      | 2,031     | 100%  | 2,031         | Nov.10    |
| 3  | Dolní Dvořiště                | Photon SPV10 s.r.o.               | CZ      | 1,645     | 100%  | 1,645         | Dec.10    |
| 4  | Svatoslav                     | Photon SPV4 s.r.o.                | CZ      | 1,231     | 100%  | 1,231         | Dec.10    |
| 5  | Slavkov                       | Photon SPV6 s.r.o.                | CZ      | 1,159     | 100%  | 1,159         | Dec.10    |
| 6  | Mostkovice SPV 1              | Photon SPV1 s.r.o.                | CZ      | 210       | 100%  | 210           | Dec.10    |
| 7  | Mostkovice SPV 3 <sup>1</sup> | Photon SPV3 s.r.o.                | CZ      | 926       | 100%  | 926           | Dec.09    |
| 8  | Zdice I                       | Onyx Energy I s.r.o.              | CZ      | 1,499     | 100%  | 1,499         | Dec.10    |
| 9  | Zdice II                      | Onyx Energy projekt II s.r.o.     | CZ      | 1,499     | 100%  | 1,499         | Dec.10    |
| 10 | Radvanice                     | Photon SPV11 s.r.o.               | CZ      | 2,305     | 100%  | 2,305         | Dec.10    |
| 11 | Břeclav rooftop               | Photon SPV1 s.r.o.                | CZ      | 137       | 100%  | 137           | Dec.10    |
| 12 | Babiná II                     | Sun4Energy ZVB s.r.o.             | SK      | 999       | 100%  | 999           | Dec.10    |
| 13 | Babina III                    | Sun4Energy ZVC s.r.o.             | SK      | 999       | 100%  | 999           | Dec.10    |
| 14 | Prša I.                       | Fotonika s.r.o.                   | SK      | 999       | 100%  | 999           | Dec.10    |
| 15 | Blatna                        | ATS Energy s.r.o.                 | SK      | 700       | 100%  | 700           | Dec.10    |
| 16 | Mokra Luka 1                  | EcoPlan 2 s.r.o.                  | SK      | 963       | 100%  | 963           | Jun.11    |
| 17 | Mokra Luka 2                  | EcoPlan 3 s.r.o.                  | SK      | 963       | 100%  | 963           | Jun.11    |
| 18 | Jovice 1                      | Photon SK SPV2 s.r.o.             | SK      | 979       | 100%  | 979           | Jun.11    |
| 19 | Jovice 2                      | Photon SK SPV3 s.r.o.             | SK      | 979       | 100%  | 979           | Jun.11    |
| 20 | Brestovec                     | Photon SK SPV1 s.r.o.             | SK      | 850       | 50%   | 425           | Jun.11    |
| 21 | Polianka                      | Solarpark Polianka s.r.o.         | SK      | 999       | 50%   | 500           | Jun.11    |
| 22 | Myjava                        | Solarpark Myjava s.r.o.           | SK      | 999       | 50%   | 500           | Jun.11    |
| 23 | Symonston                     | Photon Energy AUS SPV 1 Pty. Ltd. | AUS     | 144       | 100%  | 144           | Feb.13    |
| 24 | Fertőd 1                      | Photon Energy HU SPV 1 Kft. b.a   | HU      | 528       | 100%  | 528           | Mar 18    |
|    | Total                         |                                   |         | 26,097    |       | 24,674        |           |

<sup>&</sup>lt;sup>1</sup>Photon SPV 3 owns two power plants: Mostkovice SPV 3 (795 kWp) and Mostkovice SPV3R (131 kWp)



#### **Generation results**

The cumulative average generation of the power plants in the portfolio connected and feeding electricity to the grid in 2018Q1 amounted to 3.7 GWh, which was 4.1% above the energy forecasts and 21.1% lower YOY. Detailed generation results for each power plant are being published on a monthly basis in our monthly reports. The first production data for the 528 kWp plant in Fertőd (Photon Energy's first solar power plant built in Hungary, connected to the grid on 28 March 2018) will be made available in the monthly report for April 2018.

Table 2. Generation results versus projections between 1 January and 31 March 2018

| Project name        | Capacity | Feed-in-Tariff                 | Prod. 2018Q1 | Proj. 2018Q1 | Perf.  | YTD Prod. | YTD Proj. | Perf.  | YTD<br>YoY |
|---------------------|----------|--------------------------------|--------------|--------------|--------|-----------|-----------|--------|------------|
| Unit                | kWp      | per MWh, applicable<br>in 2018 | kWh          | kWh          | %      | kWh       | kWh       | %      | %          |
| Komorovice          | 2,354    | CZK 14,245                     | 356,345      | 296,702      | 20.1%  | 356,345   | 296,702   | 20.1%  | -12.1%     |
| Zvíkov I            | 2,031    | CZK 14,245                     | 335,224      | 260,055      | 28.9%  | 335,224   | 260,055   | 28.9%  | -17.5%     |
| Dolní Dvořiště      | 1,645    | CZK 14,245                     | 203,071      | 216,337      | -6.1%  | 203,071   | 216,337   | -6.1%  | -28.5%     |
| Svatoslav           | 1,231    | CZK 14,245                     | 157,226      | 160,672      | -2.1%  | 157,226   | 160,672   | -2.1%  | -8.4%      |
| Slavkov             | 1,159    | CZK 14,245                     | 186,746      | 153,006      | 22.1%  | 186,746   | 153,006   | 22.1%  | -16.6%     |
| Mostkovice SPV 1    | 210      | CZK 14,245                     | 29,655       | 31,806       | -6.8%  | 29,655    | 31,806    | -6.8%  | -18.1%     |
| Mostkovice SPV 3    | 926      | CZK 15,304                     | 127,991      | 119,581      | 7.0%   | 127,991   | 119,581   | 7.0%   | -17.1%     |
| Zdice I             | 1,499    | CZK 14,245                     | 256,661      | 190,725      | 34.6%  | 256,661   | 190,725   | 34.6%  | -9.4%      |
| Zdice II            | 1,499    | CZK 14,245                     | 259,233      | 190,725      | 35.9%  | 259,233   | 190,725   | 35.9%  | -9.6%      |
| Radvanice           | 2,305    | CZK 14,245                     | 331,528      | 293,684      | 12.9%  | 331,528   | 293,684   | 12.9%  | -17.0%     |
| Břeclav rooftop     | 137      | CZK 14,245                     | 21,284       | 22,527       | -5.5%  | 21,284    | 22,527    | -5.5%  | -23.8%     |
| Total Czech PP      | 14,996   |                                | 2,264,964    | 1,935,821    | 17.0%  | 2,264,964 | 1,935,821 | 17.0%  | -15.5%     |
| Babiná II           | 999      | EUR 425.12                     | 111,606      | 139,862      | -20.2% | 111,606   | 139,862   | -20.2% | -31.4%     |
| Babina III          | 999      | EUR 425.12                     | 111,792      | 139,862      | -20.1% | 111,792   | 139,862   | -20.1% | -35.1%     |
| Prša I.             | 999      | EUR 425.12                     | 123,015      | 140,198      | -12.3% | 123,015   | 140,198   | -12.3% | -30.9%     |
| Blatna              | 700      | EUR 425.12                     | 85,161       | 116,261      | -26.8% | 85,161    | 116,261   | -26.8% | -23.5%     |
| Mokra Luka 1        | 963      | EUR 382.61                     | 147,316      | 162,446      | -9.3%  | 147,316   | 162,446   | -9.3%  | -35.8%     |
| Mokra Luka 2        | 963      | EUR 382.61                     | 150,743      | 162,446      | -7.2%  | 150,743   | 162,446   | -7.2%  | -37.6%     |
| Jovice 1            | 979      | EUR 382.61                     | 105,533      | 122,559      | -13.9% | 105,533   | 122,559   | -13.9% | -23.1%     |
| Jovice 2            | 979      | EUR 382.61                     | 105,703      | 122,559      | -13.8% | 105,703   | 122,559   | -13.8% | -21.8%     |
| Brestovec           | 850      | EUR 382.61                     | 141,675      | 137,554      | 3.0%   | 141,675   | 137,554   | 3.0%   | -26.1%     |
| Polianka            | 999      | EUR 382.61                     | 113,727      | 125,061      | -9.1%  | 113,727   | 125,061   | -9.1%  | -29.3%     |
| Myjava              | 999      | EUR 382.61                     | 144,792      | 158,425      | -8.6%  | 144,792   | 158,425   | -8.6%  | -23.7%     |
| Total Slovak PP     | 10,429   |                                | 1,341,063    | 1,527,232    | -12.2% | 1,341,063 | 1,527,232 | -12.2% | -29.8%     |
| Symonston           | 144      | AUD 301.60                     | 59,770       | 59,740       | 0.1%   | 59,770    | 59,740    | 0.1%   | 7.9%       |
| Total Australian PP | 144      |                                | 59,770       | 59,740       | 0.1%   | 59,770    | 59,740    | 0.1%   | 7.9%       |
| Total               | 25,569   |                                | 3,665,797    | 3,522,793    | 4.1%   | 3,665,797 | 3,522,793 | 4.1%   | -21.1%     |

Notes

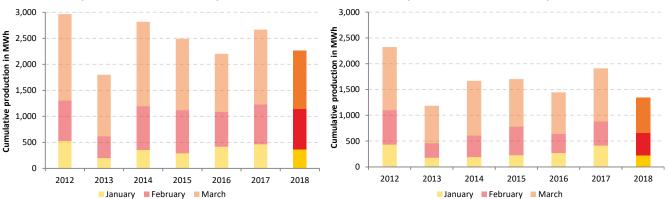
Mostkovice SPV 1 & Břeclav rooftop power plants belong to the same legal entity.

Total result for Mostkovice SPV 3 and Mostkovice SPV 3R, as the same company "SPV3" owns both power plants.





### Chart 1.b Total production of the Slovak portfolio



#### **O&M** services

Photon Energy remained focused on further expanding its Operations and Maintenance business in Europe. As of the end of 2018Q1, full O&M services contracts amounted to approximately 156 MWp, up by 17 MWp from the end of 2017Q1, and can be broken down geographically into 127 MWp operated in the Czech Republic, 16 MWp in Slovakia, 11 MWp in Romania, 1.4 MWp in Australia and 0.5 MWp in Hungary. The O&M portfolio divides into 26 MWp of PV capacitiy from the proprietary portfolio and 130 MWp serviced for external clients.

As far as the "Inverter Cardio" services contracts are concerned, the Group is servicing 61 MWp of central inverters. In some countries like France or Germany the Group is holding a leading market position while in Belgium in particular, the Group is servicing all of the Satcon inverters ever installed. In detail, at the end of 2018Q1, the total capacity of central inverters serviced can be divided regionally into France (21 MWp), Italy (15 MWp), Belgium (10 MWp), Czech Republic (8 MWp), Slovakia (5 MWp) and Germany (2 MWp).

# 2.5. Reporting on Photon Energy's project pipeline

As of the reporting date, Photon Energy is developing PV projects in Australia (1,472.6 MWp) and Hungary (25.6 MWp) and is evaluating further markets for opportunities.

Project development is a crucial activity in Photon Energy's business model of covering the entire value chain of PV power plants. The main objective of Photon Energy's project development activities is to expand its proprietary portfolio of PV power plants for long-term ownership, which provides recurring revenues and free cash flows to the Group. For financial or strategic reasons Photon Energy may decide to cooperate with third-party investors either on a joint-venture basis or with a view of exiting the projects to such investors entirely. Ownership of project rights provides Photon Energy with a high level of control and allows locking in EPC (one-off) and O&M (long-term) services. Hence, project development is a key driver of Photon Energy's future growth. The Group's past experience in project development and financing in the Czech Republic, Slovakia, Germany and Italy is an important factor in selecting attractive markets and reducing the inherent risks related to project development.



| Country      | Location           | Project function | Share | MWp     | Commercial Model                        | Land    | Grid<br>connection | Construction permit | Expected<br>RTB |
|--------------|--------------------|------------------|-------|---------|---|---------|--------------------|---------------------|-----------------|
| Australia    | Leeton             | Own portfolio    | 100%  | 28.6    | Emarket + GC/PPA                        | Secured | Ongoing            | Secured             | 2018Q2          |
| Australia    | Environa           | Own portfolio    | 100%  | 19.0    | Emarket + GC/PPA                        | Secured | Ongoing            | Ongoing             | 2018Q3          |
| Total Own po | ortfolio Australia |                  |       | 47.6    |   |         |                    |                     |                 |
| Hungary      | Fertöd II          | Own portfolio    | 100%  | 3.5     | Licensed PPA                            | Secured | Secured            | Ongoing             | 2018Q2          |
| Hungary      | Almásfüzitő        | Own portfolio    | 100%  | 5.5     | Licensed PPA                            | Secured | Secured            | Ongoing             | 2018Q2          |
| Hungary      | Monor              | Own portfolio    | 100%  | 5.6     | Licensed PPA                            | Secured | Secured            | Ongoing             | 2018Q2          |
| Hungary      | Tata               | Own portfolio    | 100%  | 5.5     | Licensed PPA                            | Secured | Secured            | Secured             | 2018Q2          |
| Hungary      | Tiszakécske        | Own portfolio    | 100%  | 5.5     | Licensed PPA                            | Secured | Secured            | Secured             | 2018Q2          |
| Total Own po | ortfolio Hungary   |                  |       | 25.6    |   |         |                    |                     |                 |
| Total Own po | ortfolio           |                  |       | 73.2    |   |         |                    |                     |                 |
|              |                    |                  |       |         |   |         |                    |                     |                 |
| Australia    | Gunning            | Developer        | 49%   | 316.0   |   | Secured | Ongoing            | Ongoing             | 2019Q1          |
| Australia    | Gunnedah           | Developer        | 25%   | 165.0   | Co-development & co-                    | Secured | Ongoing            | Ongoing             | 2018Q3          |
| Australia    | Suntop             | Developer        | 25%   | 286.0   | financing agreement with Canadian Solar | Secured | Ongoing            | Ongoing             | 2019Q2          |
| Australia    | Maryvale           | Developer        | 25%   | 196.0   |   | Secured | Ongoing            | Ongoing             | 2019Q2          |
| Australia    | Mumbil             | Developer        | 25%   | 178.0   |   | Secured | Ongoing            | Ongoing             | 2019Q2          |
| Australia    | Carrick            | Developer        | 51%   | 138.0   | All options open                        | Secured | Ongoing            | Ongoing             | 2019Q2          |
| Australia    | Brewongle          | Developer        | 51%   | 146.0   | All options open                        | Secured | Ongoing            | Ongoing             | 2019Q2          |
| Total Develo | pment Australia    |                  |       | 1,425.0 |   |         |                    |                     |                 |

 $Note: Emarket = Electricity\ market,\ GC = Green\ certificates,\ PPA = Power\ Purchase\ Agreement,\ RTB = Ready-to-build$ 

PV projects have two definitions of capacity. The grid connection capacity is expressed as the maximum of kilowatts or megawatts which can be fed into the grid at any point in time. Electricity grids run on alternating current (AC). Solar modules produce direct current (DC), which is transformed into AC by inverters. Heat, cable lines, inverters and transformers lead to energy losses in the system between the solar modules and the grid connection point. Cumulatively system losses typically add up to 15-20%. Therefore, for a given grid connection capacity a larger module capacity (expressed in Watt peak — Wp) can be installed without exceeding the grid connection limit. At times of extremely high production, inverters can reduce the volume of electricity so that the plant stays within the grid connection limits. Photon Energy will refer to the installed DC capacity of projects expressed in Megawatt peak (MWp) in its reporting, which might fluctuate over the project development process.

#### **Australia**

In July 2017, Photon Energy announced the development of a 316 MWp solar power plant in Australia. Located in Gunning, New South Wales, the PV project would be the biggest in New South Wales and one of the largest planned in Australia, comparable in size to conventional utility scale power stations. The Solar Power Plant, which would be constructed on 590 ha of land near Gunning, is currently going through the Permitting and Grid Connection process. Construction could start in early 2019. The grid Connection Process is underway with Transgrid, the operator of the major high voltage transmission network in New South Wales and the Australian Capital Territory, for the design of a substation for approximately 300 MW AC to be connected to Transgrid's 330 KV network.

In October 2017, Photon Energy received the Development Approval from the municipality of Leeton, New South Wales, for the construction of a 28.6 MWp Leeton solar farm. Photon Energy is now in the final stages of the grid connection process for the solar PV generator with regional network service provider Essential Energy. For the project in Environa (19 MWp) the Network Technical Study is progressing to finalize the Grid Connection Process.



In January 2018, as a result of its development partner selection process managed by its financial advisor Pottinger, the company has signed an agreement for the joint development of five of its utility scale solar projects with a total capacity of 1.14 GWp in New South Wales, Australia with Canadian Solar, one of the world's largest solar power companies.

Canadian Solar, has become a co-shareholder in the project companies and will provide development financing to complete the development of five of Photon Energy's Australian utility scale solar projects totalling 1.14 GWp, including the 316 MWp project in Gunning as well as four projects co-developed with a local partner, namely the 178 MWp project in Mumbil, the 165 MWp project in Gunnedah, the 286 MWp project in Suntop and the 196 MWp project in Maryvale.

Canadian Solar acquired a 51% shareholding in all five project companies. The equity capital contributed by Canadian Solar is subject to certain development milestones, joint management processes and other terms customary for project co-development and covers the development budgets to bring all five projects to the ready-to-build stage. Post-transaction, Photon Energy NV retains a 49% stake in the Gunning project and 24.99% stakes in the four other projects.

According to the terms of the transaction, Photon Energy NV has recognized an AUD 4.73 million (EUR 3.07 million) realised capital gain and an additional contribution to consolidated equity of AUD 1.93 million (EUR 1.21 million) related to the increased value of the remaining equity stakes in the five project companies in its consolidated financial statements for 2018Q1.

#### **Hungary**

On 28 March, Photon Energy announced the connection of its first solar power plant in the Hungarian town of Fertőd, in the Győr-Moson-Sopron region. The 528 kWp power plant project has been acquired by Photon Energy in July 2017 and built by the company's EPC subsidiary Photon Energy Solutions HU Kft. During the 25-year support period the power plant is licensed to sell 14.3 GWh of renewable energy, generating revenues of at least EUR 1.478 million over the entire period.

In Monor Photon Energy is developing 8 projects with a grid connection capacity of 498 KW each. On 10 May 2017, Photon Energy received the energy production licenses under the KÁT support system, allowing each plant to feed a total volume of 16.950 GWh of electricity into the grid at the guaranteed price of HUF 31.77 (EUR 0.102) per KWh over 25 years from the date of grid connection. The KÁT licenses provide Photon Energy with a 2-year period (extendable to 3 years) for the commissioning of all plants since the date of the application for the KÁT licenses.

In October 2017, Photon Energy announced the signing of a co-development and share purchase agreement for 100% of the shares of Ráció Master Oktatási Kft., which owns the KÁT licenses, grid connection and land usage rights for 8 PV projects in the Komárom-Esztergom region in Hungary. Upon the completion of the project development process, including the construction permit, Photon Energy will acquire 100% of the shares of Ráció Master Oktatási Kft., which at that time will own all the land on which the 8 PV power plants will be built. This ready-to-build stage is expected to be reached in 2018Q2. The installed DC capacity (the total installed generating power of the PV modules) is planned to reach 5.5 MWp.

In February 2018, Photon Energy announced the expansion of its project pipeline by 5 additional projects in Fertőd (referred to as Fertőd II), where the company's fully-owned subsidiary Fertőd Napenergia-Termelő Kft. has constructed the Group's first photovoltaic power plant in Hungary with an installed capacity of 528 KWp (referred to as Fertőd I). Photon Energy's fully-owned subsidiary Photon Energy HU SPV 1 Kft. managed to secure additional grid connection capacity of 2.5 MW AC and usage rights for over 5 hectares of land located right next to the 528 KWp photovoltaic power plant built in Fertőd I. Photon Energy HU SPV 1 Kft. will move its remaining 3 KÁT licenses not used in Monor to the secured land plots in Fertőd. The fourth project will be realized by Ráció Master Kft., which Photon Energy NV will acquire based on a codevelopment and share purchase agreement signed on 4 October 2017 (see EBI 30/2017), using its ninth KÁT license which cannot be used in its primary location of Almásfüzitő, where 8 photovoltaic power plant projects are expected to reach the ready-to-build stage by early 2018Q2. Photon Energy NV has signed the acquisition of a project company with one KÁT license to be used for the fifth project in Fertőd II. The Fertőd II projects are expected to reach the ready-to-build stage in early 2018Q2 and are planned to have a total combined installed capacity of 3.5 MWp.

Further in February 2018, Photon Energy also announced the acquisition of five project companies with all land, grid connection capacity rights and KÁT licenses required for the construction of 8 PV plants with a total installed capacity of 5.5 MWp near the North-Western Hungarian municipality of Tata. These projects are expected to reach the ready-to-build stage in early 2018Q2.

On 21 March, Photon Energy announced the expansion of its Hungarian project pipeline by eight additional photovoltaic projects with a total installed capacity of 5.5 MWp in the municipality of Tiszakecske in Bács-Kiskun region through the acquisition of eight project companies. The acquired PV projects are at the ready-to-build stage and Photon Energy expects to build and connect the plants to the grid by the beginning of



#### 2018Q4.

The announced transaction increased Photon Energy's photovoltaic pipeline in Hungary to 37 projects with a total installed capacity of 25.6 MWp, coming on top of the 0.528 MWp power plant already constructed and connected in Fertőd I.

This acquisition marked an important step towards achieving the Company's goal of building 50 MWp of PV plants for its proprietary long-term portfolio in Hungary until year-end 2019.

### 2.6. Enterprise Value & Share Price performance

#### 2.6.1. NewConnect (Warsaw Stock Exchange)

On 4 June 2013 Photon Energy NV shares commenced trading on the NewConnect market at a price of PLN 2.00, after a share swap for the minority investors in the Czech predecessor company, originally listed on New Connect in 2008.

The quarter closed at a price of PLN 1.21 on 31 March 2018 (+38% vs. 31 March 2017), corresponding to a price-to-book ratio of 0.57x. The Company also reports average monthly trading volume of 154,075 shares in 2018Q1, compared to an average monthly trading volume of 204,068 shares in 2017.

Chart 2. Total monthly volumes vs. daily closing stock prices



Chart 3. Enterprise value vs. trailing 12 months (TTM) EBITDA

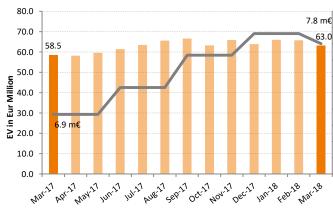
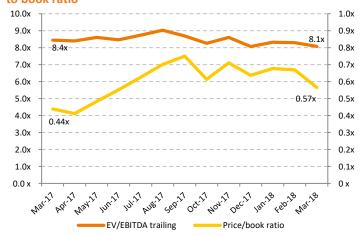


Chart 4. Enterprise value / trailing 12 months EBITDA & price to book ratio



#### Notes:

EV – Enterprise value is calculated as the market capitalisation as of the end of the reporting month, plus debt, plus minority interest, minus cash. All the balance sheet data are taken from the last quarterly report.

Trailing 12 months EBITDA – defined as the sum of EBITDA reported in the last four quarterly reports.

Price/book ratio – is calculated by dividing the closing price of the stock as of the end of the reporting period by the book value per share reported in the latest quarterly report.



### 2.6.2. Free Market (Prague Stock Exchange)

Since 17 October 2016, in addition to the listing on the NewConnect segment of the Warsaw Stock Exchange, the Company's shares have also been traded on the Free Market of the Prague Stock Exchange. No additional shares were issued, nor capital raised through this listing.

On 31 March 2018, the share (ISIN NL0010391108) closed at a price of CZK 7.70 (+28% vs 31 March 2017, +57% vs CZK 4.90, the reference price on the first trading day on 17 October 2016), corresponding to a price to book ratio of 0.60x. The Company reports a quarterly trading volume of 36,064 shares, compared to 43,176 shares in 2017.

#### 2.7. Bond trading performance

On 12 March 2018 the Company fully repaid its 5-year corporate EUR bond issued in March 2013 with an 8% annual coupon and quarterly payment (ISIN DE000A1HELE2).

In December 2016, the Company issued a 7-year corporate CZK bond with a 6% annual coupon and monthly payment. The corporate bond, with a denomination of CZK 30,000 (ISIN CZ0000000815), has been traded on the Free Market of the Prague Stock Exchange since 12 December 2016.

On 27 October 2017, the Company issued a 5-year corporate EUR bond with a 7.75% annual coupon and quarterly coupon payments in Germany, Austria and Luxemburg. The corporate bond, with a denomination of EUR 1,000 (ISIN DE000A19MFH4), has been traded on the Open Market of the Frankfurt Stock exchange since 27 October 2017. The bond is also listed on the stock exchanges in Berlin, Hamburg, Hannover and Munich.

### 2.7.1. CZK Bond trading performance in Prague

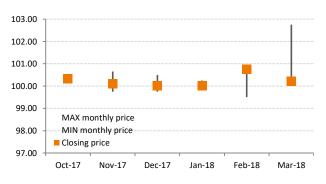
In the trading period from 12 December 2016 until 31 March 2018 the trading volume amounted to CZK 7.56 million (nominal value) with a closing price of 97.00. In 2018Q1, the trading volume amounted to CZK 1.53 million.

# 2.7.2. EUR Bond 2017/22 trading performance

Chart 7. The Company's EUR bond 2017-2022 trading on the Frankfurt Stock Exchange in Germany



Chart 8. MIN, MAX and closing monthly prices



In the trading period from 25 October 2017 until 31 March 2018, the trading volume amounted to EUR 4.555 million (nominal value) with an opening price of 100.00 and a closing price of 100.20 in Frankfurt. As of 31 March 2018, the total placement amounts to EUR 8.294 million and to EUR 10.931 million as of the reporting date. The public offer in Austria, Germany and Luxembourg will end on 20 September 2018.



### 2.8. Financial statement analysis

#### **Profit and Loss statement**

Unaudited consolidated revenues increased by 33.3% YOY from EUR 2.786 million to EUR 3.714 million in 2018Q1, mainly due to higher revenues from the energy solutions as well as from the sale of technology.

In 2018Q1 consolidated EBITDA decreased by 4.4% to EUR 1.025 million.

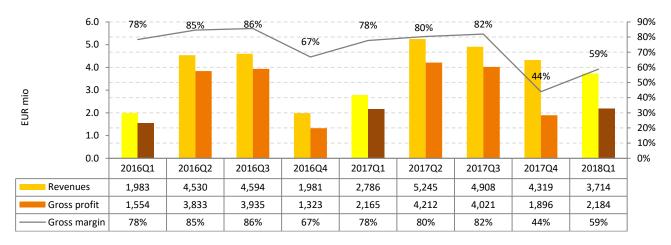
In the first quarter of 2018 consolidated EBIT fell slightly by 0.084 million to to EUR 0.180 million.

In 2018Q1 the Company swung into a profit before taxation of EUR 2.033 million from a previous loss before taxation of EUR 0.219 million.

The Company recorded a profit after taxation of EUR 1.886 million in 2018Q1, compared to a loss of EUR 0.312 million for the same period last year.

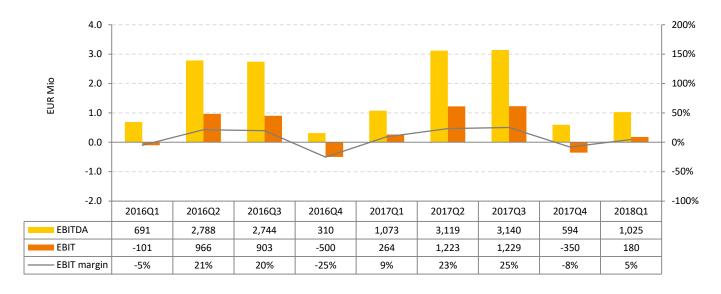
Total comprehensive income swung from a loss of 0.131 million in 2017Q1 to a profit of EUR 2.041 million in 2018Q1.

Chart 9. Revenues, gross profit and gross margin



The numbers presented above are based on published quarterly figures.

Chart 10. EBITDA, EBIT and EBIT margin development



The numbers presented above are based on published quarterly figures.



#### **Balance Sheet**

Total fixed assets amounted to EUR 75.121 million at the end of 2018Q1, an increase by EUR 0.435 million compared to 2017Q1. The main reason for the increase in assets are the higher assets in progress and also the impact of foreign exchange rate developments, plus the increased value of joint ventures.

Current assets increased from EUR 10.666 million as of 31 March 2017 to EUR 25.241 million as of 31 March 2018 mainly due to significantly higher inventories (coming from a strategic sales agreement with Jinko Solar for modules for our proprietary to-be-built power plants in Hungary in 2018Q2 and 2018Q3 as well as for the distribution of modules in the market), higher other receivables and higher work in progress.

Total liabilities amounted to EUR 71.131 million as of the end of the reporting period compared to EUR 61.313 million as of the end of 2017Q1.

Current liabilities increased by EUR 1.726 million (up from EUR 17.432 million in 2017Q1 to EUR 19.187 million in 2018Q1) mainly due to accrual for unbilled deliveries (related to the increase in stock from Jinko Solar ( see inventories above), which only needs to be paid when used) compensated by the repayment of the short-term liabilities related the repaid bond as reported since 2017Q1.

Long term liabilities increased by EUR 8.062 million from EUR 43.881 million in 2017Q1 to EUR 51.943 million in 2018Q1. The main drivers of the change in long term liabilities were the increase of the EUR bond and of the deferred tax liability compensated by the repayment of the long-term portion of the bank loans.

#### Chart 11. Net current assets

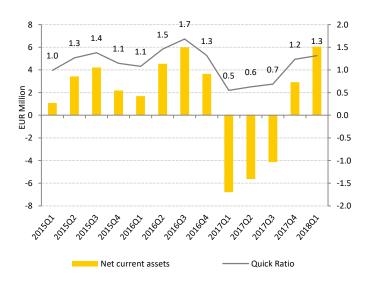
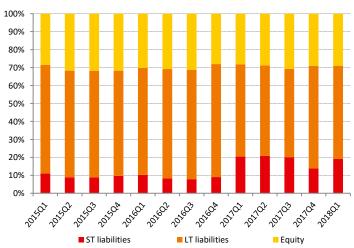


Chart 12. Break down of liabilities and equity



#### **Changes in equity**

Equity increased to EUR 29.232 million in 2018Q1 compared to EUR 24.041 million in 2017Q1. This is mainly due to the positive result in 2018Q1 and the increased value of the Australian joint ventures with Canadian Solar, supported also by positive currency revaluation and derivatives reserves.

#### Cash Flow

In 2018Q1 the Group posted a positive operating cash flow, which amounted to EUR 0.009 million. In 2017Q1 the Group posted a positive operating cash flow, which amounted to EUR 0.162 million. Financial cash flow was negative and amounted to EUR -6.755 million, driven primarily by the repayment of the bond in March 2018, regular repayment of bank loans and interest expenses.

Investment cashflow equalled to EUR 3.074 in the reporting period as a result of the sale of shares in Australian joint ventures to Canadian Solar. Overall, the cash position decreased by EUR 3.672 million in total within the reporting period and amounted at EUR 3.662 million at the end of the reporting period (EUR 4.350 million one year ago).

### 2.9. Financial forecasts

The Company does not publish financial forecasts.



## 3. General information about the Issuer

The table below presents general information about Photon Energy NV, hereinafter referred to as the "PENV", "Issuer", "the Group" and/or the "Company".

Company name: Photon Energy N.V.

Registered office: Barbara Strozzilaan 201, 1083 HN, Amsterdam, the Netherlands

Registration: Dutch Chamber of Commerce (Kamer van Koophandel)

Company number: 51447126

Tax-ID: NL850020827B01

Ticker: PEN

Web: www.photonenergy.com

# 4. Share capital of the Issuer

The Company's share capital is EUR 600,000 divided into 60,000,000 shares with a nominal value of EUR 0.01 each. The share capital is fully paid-up.

## Share capital as of 31 March 2018

| Series/ issue                      | Type of | Type of    | Limitation of right to | Number of  | Nominal value of          | Capital covered |
|------------------------------------|---------|------------|------------------------|------------|---------------------------|-----------------|
| Series/ issue                      | shares  | preference | shares                 | shares     | shares series/issue (EUR) |                 |
| A                                  | bearer  | -          | -                      | 60,000,000 | 600,000                   | cash            |
| Total number of shares             |         |            |                        | 60,000,000 |                           |                 |
| Total share capital                |         |            |                        |            | 600,000                   |                 |
| Nominal value per share = EUR 0.01 |         |            |                        |            |                           |                 |

In the reporting period there were no changes to the share capital.

# 5. Shareholder structure

As of 31 March 2018, to the knowledge of the Board of Directors of Photon Energy N.V., the shareholder structure was as follows:

| Shareholdership as of 31.03.2018           | No. of shares | % of capital | No. of votes at the<br>Shareholders Meeting | % of votes at the<br>Shareholders Meeting |
|--|---------------|--------------|---|---|
| Solar Age Investments B.V.                 | 26,467,000    | 44.11%       | 26,467,000                                  | 51.46%                                    |
| Solar Future Cooperatief U.A.              | 8,590,683     | 14.32%       | 8,590,683                                   | 16.70%                                    |
| Solar Power to the People Cooperatief U.A. | 8,051,874     | 13.42%       | 8,051,874                                   | 15.66%                                    |
| Photon Energy N.V.                         | 8,569,981     | 14.28%       | 0   | 0.00%                                     |
| Free float                                 | 8,320,462     | 13.87%       | 8,320,462                                   | 16.18%                                    |
| Total                                      | 60,000,000    | 100.00%      | 51,430,019                                  | 100.00%                                   |

The free float includes shares allocated to the Employee incentive programme. The disposition rights to these shares are limited and employees can dispose of these shares only under specific conditions.



# 6. Statutory bodies of the Issuer

#### **Board of Directors as of 31 March 2018**

The Board of Directors is responsible for the day-to-day operations of the Company. The Issuer's Board of Directors has the following members:

| Name            | Position              | Date of birth | Term of office expiry date |
|-----------------|-----------------------|---------------|----------------------------|
| Georg Hotar     | Director (Bestuurder) | 21.04.1975    | No term of expiry          |
| Michael Gartner | Director (Bestuurder) | 29.06.1968    | No term of expiry          |

### **Supervisory Board**

Under Dutch law, a public company is required to establish a supervisory board if:

- The issued share capital of the company together with the reserves pursuant to the balance of sheet amounts to at least EUR 16 million,
- The company or a dependent company established a work council pursuant to a statutory obligation and,
- The company together with its dependent companies employs at least one hundred employees in the Netherlands.

The company will only be under the obligation to establish a supervisory board if it meets such criteria on the balance sheet dates in three consecutive financial years. The Issuer does not meet the above described criteria and therefore is not required to create a supervisory board.

No Supervisory Board was established, however, the Issuer has the intention to appoint an independent Supervisory Board in the future.



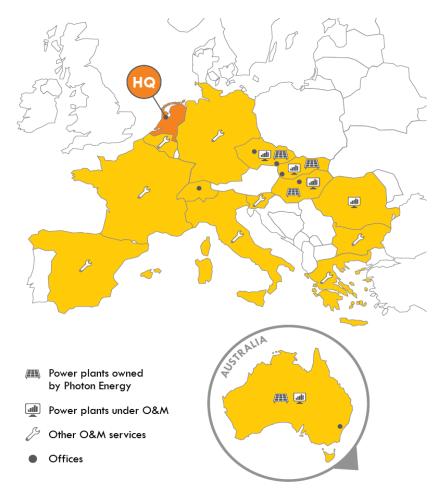
# 7. Description of the Issuer's business

Photon Energy NV ("Photon Energy", "PENV", "Issuer" or "Company") is the holding company of the Photon Energy Group and was incorporated under the laws of the Netherlands on 9 December 2010. The Photon Energy Group ("Group" or "PE Group") offers comprehensive solutions and maintenance services for photovoltaic systems that cover their entire lifecycle globally.

The Group is vertically integrated in the downstream segment of the photovoltaic industry. The company focuses on life-cycle services and delivers:

- Projects: Project development for rooftop and green-field installations from 300 kW to 300 MW.
- Solutions: Design and construction of on-grid and off-grid installations, including battery storage solutions,
- Technology: Trading of PV-components (modules and inverters).
- Investments: Investments in PV power plants and sustainable production and sale of electricity.
- Operations: Operations and maintenance of PV power plants, including a proprietary control room and monitoring platform.

# **Country-specific references**



Currently Photon Energy is active with 80 professionals in 6 countries across 2 continents (headquartered in Amsterdam). With a track record of 50 MWp of grid-connected PV plants across 5 countries and more than 210 MWp of PV power plants under O&M management across two continents.

## 8. Implementation of innovative activities in the Company

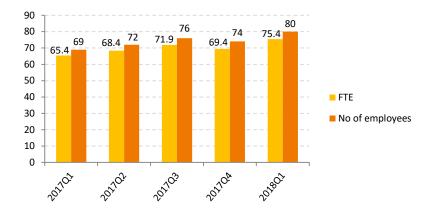
None during the reporting period.



# 9. Employees

As of the end of 2018Q1, Photon Energy had 80 employees (compared to 69 employees in 2017Q1) which translates into 75.4 FTE (compared to 65.4 FTE in 2017Q1).

Chart 13. Total number of employees and full time equivalent employees per quarter



<sup>&</sup>lt;sup>1</sup> Full-time equivalent (FTE) is a unit that indicates the workload of an person in a way that makes workloads comparable across various contexts. An FTE of 1.0 means that the person is equivalent to a full-time worker, while an FTE of 0.5 signals that the worker is only half-time.

### **Employee Share Purchase Programme**

The management of the Company recognises the significant contribution of the team members to the future development of the Group. Therefore, it operates an Employee Share Purchase Programme as a part of its motivation system. Under the terms of the programme, the Group periodically purchases shares for employees equal to 10% of their gross compensation. The disposition rights to these shares are limited and employees can dispose of these shares only under specific conditions.



# 10. Group structure

The following table presents the Group's structure (subsidiaries and joint-ventures) and the holding company's stake in the entities comprising the Group as of the reporting date.

|    | Name   | % of share capital held<br>by the holding company | Country of registration | Consolid. method | Legal Owner |
|----|--|---|-------------------------|------------------|-------------|
| 1  | Photon Energy N.V. (PENV)  | Holding   | NL                      | Full Cons.       | -           |
| 2  | Photon Directors B.V.  | 100%  | NL                      | Full Cons.       | PENV        |
| 3  | Photon Energy Engineering B.V. (PEE BV)  | 100%  | NL                      | Full Cons.       | PENV        |
| 4  | Photon Energy Operations N.V. (PEO NV)   | 100%  | NL                      | Full Cons.       | PENV        |
| 5  | Photon Energy Australia Pty Ltd.   | 100%  | AUS                     | Full Cons.       | PENV        |
| 6  | Gunning Solar Farm Pty. Ltd. (former Photon Energy Generation Australia Pty. Ltd.) | 49%   | AUS                     | Equity           | PENV        |
| 7  | Photon Energy AUS SPV 1 Pty. Ltd.  | 100%  | AUS                     | Full Cons.       | PENV        |
| 8  | Photon Energy AUS SPV 2 Pty. Ltd.  | 100%  | AUS                     | Full Cons.       | PENV        |
| 9  | Photon Energy AUS SPV 3 Pty. Ltd.  | 100%  | AUS                     | Full Cons.       | PENV        |
| 10 | Photon Energy AUS SPV 4 Pty. Ltd.  | 100%  | AUS                     | Full Cons.       | PENV        |
| 11 | Mumbil Solar Farm Pty. Ltd. (former Photon Energy AUS SPV 5 Pty. Ltd.)             | 25%   | AUS                     | Equity           | PENV        |
| 12 | Photon Energy AUS SPV 6 Pty. Ltd.  | 51%   | AUS                     | Equity           | PENV        |
| 13 | Gunnedah Solar Farm Pty. Ltd. (former Photon Energy AUS SPV 7 Pty. Ltd.)           | 25%   | AUS                     | Equity           | PENV        |
| 14 | Suntop Solar Farm Pty. Ltd. (former Photon Energy AUS SPV 8 Pty. Ltd.)             | 25%   | AUS                     | Equity           | PENV        |
| 15 | Photon Energy AUS SPV 9 Pty. Ltd.  | 51%   | AUS                     | Equity           | PENV        |
| 16 | Maryvale Solar Farm Pty. Ltd. (former Photon Energy AUS SPV 10 Pty. Ltd.)          | 25%   | AUS                     | Equity           | PENV        |
| 17 | Photon Energy Operations Australia Pty.Ltd.  | 100%  | AUS                     | Full Cons.       | PEONV       |
| 18 | Photon Energy Engineering Australia Pty Ltd  | 100%  | AUS                     | Full Cons.       | PEEBV       |
| 19 | Global Investment Protection AG  | 100%  | CH                      | Full Cons.       | PENV        |
| 20 | ALFEMO AG  | 100%  | CH                      | Full Cons.       | PENV        |
| 21 | KORADOL AG   | 100%  | CH                      | Full Cons.       | PENV        |
| 22 | Photon Energy Corporate Services CZ s.r.o.   | 100%  | CZ                      | Full Cons.       | PENV        |
| 23 | Photon SPV 1 s.r.o.  | 100%  | CZ                      | Full Cons.       | PENV        |
| 24 | Photon Energy Operations CZ s.r.o. (PEOCZ) <sup>1</sup>                            | 100%  | CZ                      | Full Cons.       | PEONV       |
| 25 | Photon Energy Control s.r.o.   | 100%  | CZ                      | Full Cons.       | PEOCZ       |
| 26 | Photon Energy Technology CEE s.r.o.  | 100%  | CZ                      | Full Cons.       | PEEBV       |
| 27 | Photon Water Technology s.r.o.   | 65%   | CZ                      | Full Cons.       | PENV        |
| 28 | Photon Energy Solutions s.r.o.   | 100%  | CZ                      | Full Cons.       | PENV        |
| 29 | Photon Energy Projects s.r.o. (PEP)  | 100%  | CZ                      | Full Cons.       | PENV        |
| 30 | Photon Energy Cardio s.r.o.  | 100%  | CZ                      | Full Cons.       | PEOCZ       |
| 31 | The Special One s.r.o.   | 100%  | CZ                      | Full Cons.       | PENV        |
| 32 | Charles Bridge Services s.r.o.   | 100%  | CZ                      | Full Cons.       | PENV        |
| 33 | Photon Energy Finance Europe GmbH  | 100%  | DE                      | Full Cons.       | PENV        |
| 34 | Photon Energy Corporate Services DE GmbH   | 100%  | DE                      | Full Cons.       | PENV        |
| 35 |  | 100%  | DE                      | Full Cons.       | PEEBV       |
| 36 | Photon Energy Engineering Europe GmbH  EcoPlan 2 s.r.o.                            | 100%  | SK                      | Full Cons.       | PENV        |
| 37 | EcoPlan 3 s.r.o.   | 100%  | SK                      | Full Cons.       | PENV        |
|    |  | 100%  |                         |                  | PENV        |
| 38 | Fotonika, s.r.o.  Photon SK SPV 1 s.r.o.   |   | SK                      | Full Cons.       | PENV        |
|    |  | 50%   | SK                      | Equity           |             |
| 40 | Photon SK SPV 2 s.r.o.   | 100%  | SK SK                   | Full Cons.       | PENV        |
| 41 | Photon SK SPV 3 s.r.o.   | 100%  |                         | Full Cons.       |             |
| 42 | Solarpark Myjava s.r.o.  | 50%   | SK                      | Equity           | PENV        |
| 43 | Solarpark Polianka s.r.o.  | 50%   | SK                      | Equity           | PENV        |
| 44 | SUN4ENERGY ZVB, s.r.o.   | 100%  | SK                      | Full Cons.       | PENV        |
| 45 | SUN4ENERGY ZVC, s.r.o.   | 100%  | SK                      | Full Cons.       | PENV        |
| 46 | ATS Energy, s.r.o.   | 100%  | SK                      | Full Cons.       | PENV        |
| 47 | Photon Energy Operations SK s.r.o.   | 100%  | SK                      | Full Cons.       | PEONV       |
| 48 | Photon Energy HU SPV 1 Kft. b.a  | 100%  | HU                      | Full Cons.       | PEP         |
| 49 | Fertod Napenergia-Termelo Kft.   | 100%  | HU                      | Full Cons.       | PEP         |
| 50 | Photon Energy Operations HU Kft.   | 100%  | HU                      | Full Cons.       | PEONV       |
| 51 | Photon Energy Solutions HU Kft.  | 100%  | HU                      | Full Cons.       | PENV        |

 ${\it Country\ of\ registration}$ 

NL – the Netherlands CZ – the Czech Republic SK – Slovakia

DE - Germanz AUS-Australia HU - Hungary CH - Switzerland

Consolidation method: Full Cons. - Full Consolidation Not Cons. - Not Consolidated Equity – Equity Method

Photon Energy Operations CZ s.r.o. established a branch office in Romania.



In addition to the above subsidiaries, for the purposes of IFRS reporting, the Company consolidates the following entities:

|   | Name                                     | % of Consolidated share | % of Ownership share | Country of registration | Consolidation method | Legal Owner |
|---|--|-------------------------|----------------------|-------------------------|----------------------|-------------|
| 1 | Photon SPV 3 s.r.o. (Mostkovice SPV3)    | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 2 | Photon SPV 8 s.r.o. (Zvikov I)           | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 3 | Exit 90 SPV s.r.o. (Komorovice)          | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 4 | Photon SPV 4 s.r.o. (Svatoslav)          | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 5 | Photon SPV 6 s.r.o. (Slavkov)            | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 6 | Onyx Energy s.r.o. (Zdice I)             | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 7 | Onyx Energy projekt II s.r.o. (Zdice II) | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 8 | Photon SPV 10 s.r.o. (Dolní Dvořiště)    | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |
| 9 | Photon SPV 11 s.r.o. (Radvanice)         | 100%                    | 0%                   | CZ                      | Full Cons.           | RL          |

Notes:

RL - Raiffeisen - Leasing, s.r.o.

## In the reporting period, the following changes to the Group structure took place:

- On 29 January 2018, Photon Energy entered into a co-financing development agreement with Canadian Solar Energy Holding Singapore 4 Pty. Ltd. in which it sold 51% of its shareholding in Photon Energy Generation Australia Pty. Ltd. and 26.01% of its respective shareholdings in Photon Energy AUS SPV 5 Pty. Ltd., Photon Energy AUS SPV 7 Pty. Ltd., Photon Energy AUS SPV 8 Pty. Ltd. and Photon Energy AUS SPV 10 Pty. Ltd.
- On 13 March 2018 Photon Energy Generation Australia Pty. Ltd. was renamed to Gunning Solar Farm Pty. Ltd., Photon Energy AUS SPV 5 Pty. Ltd. was renamed to Mumbil Solar Farm Pty. Ltd., Photon Energy AUS SPV 7 Pty. Ltd. was renamed to Gunnedah Solar Farm Pty. Ltd., Photon Energy AUS SPV 8 Pty. Ltd. was renamed to Suntop Solar Farm Pty. Ltd. and Photon Energy AUS SPV 10 Pty. Ltd was renamed to Maryvale Solar Farm Pty. Ltd.

### After the reporting period the following events occurred:

None.



# 11. Report on the key events material for the Group's operations

## 11.1. Summary of the key events from 1 January until 31 March 2018

Below is a summary of the key events which were important for the Issuer's business from 1 January until 31 March 2018 and which were reported in the EBI system:

- EBI 1/2018 published on 10 January 2018: Monthly report for December 2017.
- EBI 2/2018 published on 17 January 2018: Photon Energy expects 31% revenue growth, 18% EBITDA growth and 74% EBIT growth in 2017.
- **EBI 3/2018** published on 29 January 2018: Photon Energy and Canadian Solar enter into co-development financing deal for 1.14 GWp Australian Solar Project Pipeline.
- **EBI 4/2018** published on 5 February 2018: Quarterly report for 2017 Q4.
- EBI 5/2018 published on 6 February: Photon Energy expands its Hungarian pipeline to 20.6 MWp by adding 13 projects in two locations.
- **EBI 6/2018** published on 9 February: Photon Energy commits PLN 4.8 million to the Valuetech seed fund in Poland and announces first investment.
- EBI 7/2018 published on 12 February: Monthly report for January 2018.
- ▶ EBI 8/2018 published on 12 March: Photon Energy repays its corporate bond 2013/18.
- **EBI 9/2018** published on 12 March: Monthly report for February 2018.
- EBI 10/2018 published on 28 March 2018: Publication date of the annual report 2017.
- ESPI 1/2018 published on 19 February: Photon Energy announces administration of new EUR Bond 2017/2022 by Bankhaus Neelmeyer AG.
- **ESPI 2/2018** published on 20 February 2018: Insider trading notification.
- **ESPI 3/2018** published on 1 March 2018: Insider trading notification.
- ESPI 4/2018 published on 6 March 2018: Notification substantial block of shares.
- **ESPI 5/2018** published on 21 March 2018: Insider trading notification.
- ESPI 6/2018 published on 21 March 2018: Photon Energy expands its Hungarian pipeline to 26.1 MWp by acquiring eight projects with 5.5 MWp.
- **ESPI 7/2018** published on 28 March 2018: Photon Energy connects its first Hungarian plant.

### 11.2. Summary of the key events after 31 March 2018

Below is a summary of the key events which were important for the Issuer's business after 31 March 2018 until the date of this report:

- **EBI 11/2018** published on 9 April 2018: Annual report for the year 2017.
- **EBI 12/2018** published on 9 April 2018: Convocation of the Annual General Meeting of Shareholders on 22 May 2018.
- EBI 13/2018 published on 11 April 2018: Correction to Annual report 2017.
- **EBI 14/2018** published on 11 April 2018: Monthly report for March 2018.
- **ESPI 8/2018** published on 3 May 2018: Q & A Chat to be held in collaboration with Polish retail investors association SII on Thursday, the 10th of May 2018 at 11:00am.



# 12. Detailed consolidated financial results for 2018Q1

The tables below present the **consolidated** and **un-audited** financial statements of Photon Energy N.V. for the period starting on 1 January 2018 and ending on 31 March 2018 and the corresponding period of the previous year. The reported data is presented in accordance with **International Financial and Reporting Standards** (IFRS).

# **Statement of Comprehensive Income**

| in Thousands  | EUR    |                    | PLN    |        | CZK                      |         |
|---|--------|--------------------|--------|--------|--------------------------|---------|
| iii iii dadanas   | 2017Q1 | 2018Q1             | 2017Q1 | 2018Q1 | 2017Q1                   | 2018Q1  |
| Total revenues  | 2,786  | 3,714              | 12,038 | 15,520 | 75,280                   | 94,335  |
| Out of that: Revenues from electricity generation                     | 1,949  | 1,656              | 8,419  | 6,921  | 52,651                   | 42,070  |
| Out of that: Other revenues   | 837    | 2,058              | 3,619  | 8,599  | 22,629                   | 52,266  |
| Cost of sales   | -484   | -1,411             | -2,089 | -5,897 | -13,067                  | -35,840 |
| Solar levy CZ   | -138   | -119               | -595   | -497   | -3,722                   | -3,020  |
| Gross profit  | 2,165  | 2,184              | 9,353  | 9,127  | 58,491                   | 55,475  |
| Other income  | 34     | 85                 | 146    | 356    | 911                      | 2,164   |
| Administrative expenses   | -404   | -452               | -1,746 | -1,889 | -10,918                  | -11,479 |
| Personnel expenses  | -693   | -748               | -2,992 | -3,127 | -18,712                  | -19,005 |
| Other expenses  | -29    | -44                | -124   | -185   | -774                     | -1,124  |
| EBITDA  | 1,073  | 1,025              | 4,637  | 4,283  | 28,998                   | 26,032  |
| Depreciation  | -809   | -845               | -3,495 | -3,530 | -21,856                  | -21,457 |
| EBIT  | 264    | 180                | 1,142  | 753    | 7,142                    | 4,575   |
| Interests income  | 18     | 85                 | 76     | 357    | 477                      | 2,168   |
| Financial revenues  | 114    | 0                  | 491    | 0      | 3,073                    | 0       |
| Interests cost  | -735   | -793               | -3,176 | -3,313 | -19,862                  | -20,138 |
| Financial expenses  | 0      | -297               | 0      | -1,240 | 0                        | -7,537  |
| Revaluation of derivatives  | 158    | -108               | 683    | -453   | 4,273                    | -2,756  |
| Net finance expenses  | -446   | -1,113             | -1,925 | -4,650 | -12,039                  | -28,263 |
| Share of profit from associates / J-Vs                                | -38    | -108               | -163   | -453   | -1,020                   | -2,753  |
| Disposal of investment  | 0      | 3,074              | 0      | 12,845 | 0                        | 78,076  |
| Profit / loss before taxation   | -219   | 2,033              | -946   | 8,495  | -5,916                   | 51,634  |
| Income tax – current  | 0      | -117               | 0      | -489   | -2                       | -2,972  |
| Income tax – deferred   | -93    | -29                | -402   | -123   | -2,517                   | -745    |
| Profit/loss from continuing operations                                | -312   | 1,886              | -1,349 | 7,884  | -8,435                   | 47,917  |
| Profit/loss from discontinued operations                              | 0      | 0                  | 0      | 0      | 0                        | 0       |
| Profit/loss after taxation  | -312   | 1,886              | -1,349 | 7,884  | -8,435                   | 47,917  |
| Other comprehensive income for the period                             | 181    | 155                | 782    | 648    | 4,891                    | 3,937   |
| Total comprehensive income for the period                             | -131   | 2,041              | -567   | 8,531  | -3,544                   | 51,854  |
| Profit/loss after taxation  | -312   |                    | 1 240  |        | 9.425                    |         |
| Attributable to the equity holders                                    | -304   | <b>1,886</b> 1,896 | -1,349 | 7,884  | - <b>8,435</b><br>-8,219 | 47,917  |
| Attributable to the equity notices  Attributable to minority interest | -8     | -9                 | -1,314 |        |                          | 48,157  |
|   |        |                    | -35    | -40    | -216                     | -241    |
| Total comprehensive income for the period                             | -131   | 2,041              | -567   | 8,531  | -3,544                   | 51,854  |
| Attributable to the equity holders                                    | -123   | 2,051              | -532   | 8,571  | -3,328                   | 52,095  |
| Attributable to minority interest                                     | -8     | -9                 | -35    | -40    | -216                     | -241    |
| Average no. of shares outstanding (in thousand)                       | 50,982 | 51,390             | 50,982 | 51,390 | 50,982                   | 51,390  |
| Earnings per share outstanding  | -0.006 | 0.037              | -0.026 | 0.153  | -0.165                   | 0.932   |
| Comprehensive income per share outstanding                            | -0.003 | 0.040              | -0.011 | 0.166  | -0.070                   | 1.009   |
| EUR exchange rate – low   |        |                    | 4.225  | 4.142  | 27.020                   | 25.190  |
| EUR exchange rate – average   |        |                    | 4.321  | 4.179  | 27.020                   | 25.402  |
| EUR exchange rate – high  |        |                    | 4.413  | 4.237  | 27.030                   | 25.595  |

Note: Exchange rates provided by the European Central Bank



# **Statement of Financial Position**

| in Thousands                                      | EUR       |           | PLN       |           | СZК       |           |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
|   | 31.3.2017 | 31.3.2018 | 31.3.2017 | 31.3.2018 | 31.3.2017 | 31.3.2018 |
| Intangibles                                       | 0         | 0         | 0         | 0         | 0         | 0         |
| Property, plant and equipment                     | 73,168    | 72,429    | 309,262   | 304,945   | 1,977,730 | 1,841,867 |
| Investments in associates /joint ventures         | 1,510     | 2,684     | 6,383     | 11,300    | 40,821    | 68,252    |
| Other investments                                 | 8         | 9         | 34        | 36        | 220       | 220       |
| Longterm receivables                              | 0         | 0         | 0         | 0         | 0         | 0         |
| Deferred tax assets                               | 0         | 0         | 0         | 0         | 0         | 0         |
| Non-current assets                                | 74,686    | 75,121    | 315,679   | 316,281   | 2,018,770 | 1,910,339 |
| Inventories – Goods                               | 1,110     | 13,585    | 4,691     | 57,195    | 30,001    | 345,461   |
| Trade receivables                                 | 1,866     | 2,469     | 7,889     | 10,397    | 50,450    | 62,796    |
| Other receivables                                 | 1,871     | 3,384     | 7,908     | 14,246    | 50,572    | 86,044    |
| Loans   | 738       | 668       | 3,121     | 2,814     | 19,957    | 16,999    |
| Gross amount due from customers for contract work | 0         | 368       | 0         | 1,548     | 0         | 9,353     |
| Prepaid expenses                                  | 373       | 796       | 1,579     | 3,353     | 10,095    | 20,255    |
| Cash and cash equivalents                         | 4,350     | 3,662     | 18,387    | 15,417    | 117,587   | 93,117    |
| Other S-T financial assets                        | 356       | 309       | 1,506     | 1,299     | 9,629     | 7,847     |
| Assets held for sale                              | 0         | 0         | 0         | 0         | 0         | 0         |
| Current assets                                    | 10,666    | 25,241    | 45,081    | 106,270   | 288,291   | 641,871   |
| Total assets                                      | 85,352    | 100,362   | 360,760   | 422,551   | 2,307,061 | 2,552,210 |
| Issued share capital                              | 600       | 600       | 2,536     | 2,526     | 16,218    | 15,258    |
| Share premium                                     | 23,760    | 23,760    | 100,427   | 100,036   | 642,233   | 604,217   |
| Legal reserve fund                                | 13        | 13        | 56        | 56        | 361       | 340       |
| Reserves  | 22,930    | 23,862    | 96,918    | 100,464   | 619,791   | 606,804   |
| Retained earnings                                 | -23,255   | -18,975   | -98,293   | -79,888   | -628,581  | -482,524  |
| Equity attributable to owners of the Company      | 24,048    | 29,260    | 101,645   | 123,194   | 650,022   | 744,094   |
| Non-controlling interests                         | -8        | -29       | -32       | -120      | -207      | -726      |
| Total equity                                      | 24,041    | 29,232    | 101,613   | 123,074   | 649,815   | 743,369   |
| Bank loans  | 36,934    | 34,068    | 156,110   | 143,435   | 998,326   | 866,345   |
| Other long-term liabilities                       | 1,394     | 11,181    | 5,892     | 47,075    | 37,680    | 284,334   |
| Other loans                                       | 0         | 500       | 0         | 2,105     | 0         | 12,715    |
| Deferred tax liabilities                          | 5,523     | 6,194     | 23,344    | 26,080    | 149,287   | 157,523   |
| Non-current liabilities                           | 43,851    | 51,943    | 185,3473  | 218,695   | 1,185,293 | 1,320,917 |
| Bank Loans  | 3,297     | 3,624     | 13,935    | 15,257    | 89,116    | 92,151    |
| Other loans                                       | 539       | 770       | 2,277     | 3,240     | 14,563    | 19,571    |
| Trade payables                                    | 464       | 1,293     | 1,962     | 5,445     | 12,549    | 32,885    |
| Other payables                                    | 2,509     | 13,308    | 10,603    | 56,031    | 67,808    | 338,428   |
| Other shortterm liabilities                       | 10,225    | 0         | 43,218    | 0         | 276,382   | 0         |
| Current tax liabilities (income tax)              | 173       | 193       | 732       | 811       | 4,679     | 4,899     |
| Provisions  | 225       | 0         | 951.01642 | 0         | 6081.75   | 0         |
| Current liabilities                               | 17,432    | 19,187    | 73,679    | 80,784    | 471,178   | 487,935   |
| Total Liabilities                                 | 61,313    | 71,131    | 259,153   | 299,479   | 1,657,281 | 1,808,852 |
| TOTAL Equity & Liabilities                        | 85,353    | 100,362   | 360,766   | 422,553   | 2,307,096 | 2,552,220 |
| No. of shares outstanding in thousand             | 50,993    | 51,430    | 50,993    | 51,430    | 50,993    | 51,430    |
| Book value per share outstanding                  | 0.472     | 0.569     | 1.993     | 2.395     | 12.747    | 14.468    |



# **Cash Flow Statement**

| in Thousands   | EUR    |         | PLN    |         | CZK     |          |
|--|--------|---------|--------|---------|---------|----------|
|  | 2017Q1 | 2018Q1  | 2017Q1 | 2018Q1  | 2017Q1  | 2018Q1   |
| Profit/loss before taxation  | -219   | 2,033   | -946   | 8,495   | -5,916  | 51,634   |
| Adjustments for:   |        |         |        |         |         |          |
| Depreciation   | 809    | 845     | 3,495  | 3,530   | 21,856  | 21,457   |
| Other changes in fixed assets  | 0      | 0       | 0      | 0       | 0       | 0        |
| Share of profit of equity accounted investees                                | 38     | 178     | 163    | 745     | 1,020   | 4,531    |
| Profit /Loss on sale of property, plant and equipment                        | 0      | 0       | 0      | 0       | 0       | 0        |
| Other non-cash items   | 669    | -361    | 2,891  | -1,509  | 18,077  | -9,170   |
| Capital gains  | 0      | -3,074  | 0      | -12,845 | 0       | -78,076  |
| Net finance expenses   | 0      | 1,113   | 0      | 4,650   | 0       | 28,263   |
| Changes in:  |        |         |        |         |         |          |
| Trade and other receivables  | -206   | -1,260  | -891   | -5,264  | -5,571  | -31,994  |
| Gross amount due from customers for contract work                            | 0      | 6       | 0      | 27      | 0       | 161      |
| Prepaid expenses   | 15     | -82     | 65     | -342    | 406     | -2,081   |
| Inventories  | 12     | -12,240 | 52     | -51,152 | 326     | -310,906 |
| Trade and other payables   | -541   | 13,101  | -2,337 | 54,751  | -14,613 | 332,784  |
| Other liabilities  | -414   | -251    | -1,791 | -1,051  | -11,200 | -6,387   |
| Operating cash flow  | 162    | 9       | 701    | 36      | 4,385   | 217      |
| Acquisition of property, plant and equipment                                 | 0      | 0       | 0      | 0       | 0       | 0        |
| Acquisition of subsidiary (net of cash acquired), associates, joint ventures | 0      | 0       | 0      | 0       | 0       | 0        |
| Acquisition of other investments   | 0      | 0       | 0      | 0       | 0       | 0        |
| Proceeds from sale of investments  | 0      | 3,074   | 0      | 12,845  | 0       | 78,076   |
| Proceeds from sale of property, plant and equipment, other investments       | 0      | 0       | 0      | 0       | 0       | 0        |
| Interest received  | 0      | 0       | 0      | 0       | 0       | 0        |
| Investment cash flow   | 0      | 3,074   | 0      | 12,845  | 0       | 78,076   |
| Proceeds from issuance of ordinary shares                                    | 0      | 0       | 0      | 0       | 0       | 0        |
| Change of consolidation method (acquisition of JV)                           | 0      | 0       | 0      | 0       | 0       | 0        |
| Proceeds from borrowings   | 0      | 0       | 0      | 0       | 0       | 0        |
| Repayment of borrowings  | -907   | -937    | -3,918 | -3,915  | -24,505 | -23,794  |
| Proceeds from issuing bonds  | 412    | 1,521   | 1,780  | 6,356   | 11,128  | 38,635   |
| Repayment of bonds   | 0      | -6,533  | 0      | -27,303 | 0       | -165,950 |
| Interest expenses  | -735   | -806    | -3,176 | -3,368  | -19,862 | -20,469  |
| Financing cash flow  | -1,230 | -6,755  | -5,315 | -28,229 | -33,239 | -171,578 |
| Net increase/decrease in cash and cash equivalents                           | -1,068 | -3,672  | -4,614 | -15,348 | -28,854 | -93,286  |
| Cash at the beginning of the period  | 5,420  | 7,333   | 23,418 | 30,645  | 146,448 | 186,264  |
| Effect of exchange rate fluctuation  | -2     | 0       | -417   | -417    | -7      | 47       |
| Cash at the end of the period  | 4,350  | 3,662   | 18,387 | 14,880  | 117,587 | 93,025   |
| EUR exchange rate - low  |        |         | 4.225  | 4.142   | 27.020  | 25.190   |
| EUR exchange rate - average  |        |         | 4.321  | 4.179   | 27.020  | 25.402   |
| EUR exchange rate - high   |        |         | 4.413  | 4.237   | 27.030  | 25.595   |



# **Statement of Changes in Equity**

| in thousand EUR                                    | Share<br>capital | Share<br>premium | Legal<br>reserve<br>Fund | Revaluation reserve | Currency<br>translation<br>reserve | Hedging reserve | Retained earnings | TOTAL  | Non-<br>controlling<br>interests | TOTAL<br>EQUITY |
|--|------------------|------------------|--------------------------|---------------------|------------------------------------|-----------------|-------------------|--------|----------------------------------|-----------------|
| BALANCE at 31.12.2017                              | 600              | 23,760           | 13                       | 22,506              | 1,155                              | 110             | -22,143           | 26,001 | -19                              | 25,982          |
| Profit for the period 1.1.2018 – 31.03.2018        | _                | _                |                          |                     |                                    |                 | 1,896             | 1,896  | -9                               | 1,886           |
| Revaluation of PPE                                 | _                | _                | _                        |                     |                                    |                 |                   | 0      |                                  | 0               |
| Share on revaluation of PPE of associates, JV      |                  |                  |                          |                     |                                    |                 |                   | 0      |                                  | 0               |
| Foreign currency translation differences           |                  |                  |                          |                     | 102                                |                 |                   | 102    |                                  | 102             |
| Derivatives  | _                | _                | _                        |                     |                                    | 53              |                   | 53     |                                  | 53              |
| Acquisition of JV                                  | _                | _                |                          |                     |                                    |                 |                   | 0      |                                  | 0               |
| Total comprehensive income for the period          | 0                | 0                | 0                        | 0                   | 102                                | 53              | 1,896             | 2,051  | -9                               | 2,041           |
| Equity effect of JV capital increase*              | _                | _                | _                        |                     |                                    |                 | 1,209             | 1,209  |                                  | 1,209           |
| Move from revaluation reserve to retained          | _                | _                |                          | -64                 |                                    |                 | 64                | 0      |                                  | 0               |
| Legal reserve fund – move to RE on entity disposal |                  |                  |                          |                     |                                    |                 |                   | 0      |                                  | 0               |
| BALANCE at 31.03.2018                              | 600              | 23,760           | 13                       | 22,442              | 1,257                              | 163             | -18,975           | 29,260 | -29                              | 29,232          |

<sup>\*</sup> Contribution to consolidated equity related to the increased value of the remaining equity stakes in the five project companies (Gunning Solar Farm Pty. Ltd., Mumbil Solar Farm Pty. Ltd., Gunnedah Solar Farm Pty. Ltd., Suntop Solar Farm Pty. Ltd. and Maryvale Solar Farm Pty. Ltd.) after capital increase by Canadian Solar.

# 13. Detailed entity financial results for 2018Q1

The tables below present the **entity** and **un-audited** financial statements of Photon Energy N.V. for the three-month period starting on 1 January 2018 and ending on 31 March 2018 and the corresponding period of the previous year. The reported data is presented in accordance with **Dutch Accounting Standards.** 

#### **Income Statement**

|  | EUR    |        | PL     | N      | CZK    |         |  |
|--|--------|--------|--------|--------|--------|---------|--|
| in Thousands (except EPS)                              | 2017Q1 | 2018Q1 | 2017Q1 | 2018Q1 | 2017Q1 | 2018Q1  |  |
| Revenues from the sale of products, goods and services | 453    | 373    | 1,957  | 1,559  | 12,240 | 9,475   |  |
| Cost of sales  | -304   | -326   | -1,314 | -1,362 | -8,214 | -8,281  |  |
| Gross profit   | 149    | 47     | 644    | 196    | 4,026  | 1,194   |  |
| Other administrative expenses                          | -148   | -110   | -639   | -460   | -3,999 | -2,794  |  |
| Other income   | 63     | 3,074  | 272    | 12,847 | 1,702  | 78,085  |  |
| Other expenses   | 0      | -204   | 0      | -853   | 0      | -5,182  |  |
| EBITDA   | 64     | 2,807  | 277    | 11,731 | 1,729  | 71,303  |  |
| Amortization&depreciation                              | -11    | -3     | -46    | -13    | -287   | -76     |  |
| EBIT   | 53     | 2,804  | 231    | 11,719 | 1,442  | 71,227  |  |
| Financial income                                       | 61     | 134    | 264    | 560    | 1,648  | 3,404   |  |
| Financial costs  | -343   | -420   | -1,482 | -1,755 | -9,268 | -10,669 |  |
| Profit / loss before taxation                          | -229   | 2,518  | -988   | 10,523 | -6,178 | 63,962  |  |
| Income tax   | 0      | 0      | 0      | 0      | 0      | 0       |  |
| Profit/loss for the period (net income)                | -229   | 2,518  | -988   | 10,523 | -6,178 | 63,962  |  |



# **Balance Sheet**

| in Thousands                                      | EUF       | ₹         | PLN       |           | CZK       |           |  |
|---|-----------|-----------|-----------|-----------|-----------|-----------|--|
|   | 31.3.2017 | 31.3.2018 | 31.3.2017 | 31.3.2018 | 31.3.2017 | 31.3.2018 |  |
| Intangibles                                       | 9         | 0         | 38        | 0         | 243       | 0         |  |
| Property, plant and equipment                     | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Investments in associates /joint ventures         | 27,762    | 37,821    | 117,343   | 159,235   | 750,407   | 961,777   |  |
| Other investments                                 | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Longterm receivables                              | 79        | 84        | 334       | 353       | 2,134     | 2,134     |  |
| Deferred tax assets                               | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Non-current assets                                | 27,850    | 37,904    | 117,714   | 159,588   | 752,784   | 963,911   |  |
| Inventories – Goods                               | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Trade and other receivables                       | 3,923     | 7,008     | 16,581    | 29,507    | 106,039   | 178,223   |  |
| Loans   | 8,382     | 3,654     | 35,429    | 15,383    | 226,565   | 92,914    |  |
| Gross amount due from customers for contract work | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Prepaid expenses                                  | 150       | 558       | 634       | 2,349     | 4,055     | 14,189    |  |
| Cash and cash equivalents                         | 760       | 360       | 3,212     | 1,516     | 20,543    | 9,155     |  |
| Current assets                                    | 13,215    | 11,580    | 55,856    | 48,755    | 357,201   | 294,481   |  |
| Total assets                                      | 41,065    | 49,485    | 173,571   | 208,343   | 1,109,986 | 1,258,392 |  |
|   |           |           |           |           |           |           |  |
| Issued share capital                              | 600       | 600       | 2,536     | 2,526     | 16,218    | 15,258    |  |
| Share premium                                     | 36,871    | 36,871    | 155,844   | 155,237   | 996,623   | 937,630   |  |
| Legal reserve fund                                | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Reserves  | 14,713    | 17,315    | 62,188    | 72,900    | 397,691   | 440,319   |  |
| Retained earnings                                 | -27,997   | -26,097   | -118,336  | -109,874  | -756,759  | -663,636  |  |
| Profit/loss for the current period                | -222      | 2,517     | -938      | 10,598    | -6,001    | 64,015    |  |
| Equity attributable to owners of the Company      | 23,965    | 31,207    | 101,294   | 131,388   | 647,772   | 793,585   |  |
| Non-controlling interests                         | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Total equity                                      | 23,965    | 31,207    | 101,294   | 131,388   | 647,772   | 793,585   |  |
| Non-current liabilities                           | 3,016     | 12,635    | 12,749    | 53,195    | 81,529    | 321,299   |  |
| Bank Loan   | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Other long term liabilities                       | 2,747     | 12,135    | 11,611    | 51,090    | 74,251    | 308,584   |  |
| Other loans                                       | 269       | 500       | 1,138     | 2,105     | 7,278     | 12,715    |  |
| Deferred tax liabilities                          | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Current liabilities                               | 14,084    | 5,642     | 59,529    | 23,752    | 380,691   | 143,465   |  |
| Bank Loans  | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Other loans                                       | 269       | 770       | 1,138     | 3,242     | 7,278     | 19,581    |  |
| Trade and other payables                          | 13,615    | 4,872     | 57,546    | 20,511    | 368,007   | 123,884   |  |
| Other shortterm liabilities                       | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Current tax liabilities (income tax)              | 0         | 0         | 0         | 0         | 0         | 0         |  |
| Provisions  | 200       | 0         | 845       | 0         | 5,406     | 0         |  |
| Total Equity & Liabilities                        | 41,065    | 49,485    | 173,572   | 208,344   | 1,109,986 | 1,258,392 |  |
| No. of shares outstanding in thousand             | 50,993    | 51,430    | 50,993    | 51,430    | 50,993    | 51,430    |  |
| Book value per share outstanding                  | 0.470     | 0.607     | 1.986     | 2.555     | 12.703    | 15.430    |  |



# 14. Financial results per operating segments

The tables below present the **consolidated** and **un-audited** financial results per operating segment of Photon Energy N.V. for the period starting on 1 January 2018 and ending on 31 March 2018 and the corresponding period of the previous year. The reported data is presented in accordance with **International Financial and Reporting Standards** (IFRS).

## Results of the operating segments for the period from 1 January 2018 to 31 March 2018

| EUR thousand  | Energy<br>solutions | Productio<br>n of<br>electricity | Operations,<br>maintenance<br>and PVPP<br>supervision | PV<br>Invest. | Other   | Total for segments | Elimination | Consolidated<br>financial<br>information |
|---|---------------------|----------------------------------|---|---------------|---------|--------------------|-------------|--|
| External revenues from sale of products, goods & services       | 1,574               | 1,656                            | 452   |               | 32      | 3,714              | 0           | 3,714                                    |
| Revenues within segments from sale of products, goods, services | 934                 | 0                                | 265   | 0             | 753     | 1,952              | -1,952      | 0  |
| Cost of sale  | -1,954              | -187                             | -312  | 0             | -104    | -2,557             | 1,145       | -1,412                                   |
| Solar levy  | 0                   | -119                             | 0   | 0             | 0       | -119               | 0           | -119                                     |
| Gross profit  | 554                 | 1,358                            | 405   | 0             | 681     | 2,990              | -807        | 2,183                                    |
| Other external income   | 0                   | 27                               | 0   | 0             | 58      | 85                 | 0           | 85                                       |
| Administrative and other expenses                               | -185                | -67                              | -346  | 0             | -899    | -1,498             | 254         | -1,244                                   |
| Depreciation  | -8                  | -812                             | -16   | 0             | -8      | -845               | 0           | -845                                     |
| Operating income  | 361                 | 506                              | 42  | 0             | -169    | 733                | -553        | 180                                      |
| Interest income   | 16                  | 80                               | 9   | 0             | 136     | 241                | -156        | 85                                       |
| Interest expenses   | -31                 | -445                             | -28   | 0             | -444    | -949               | 156         | -793                                     |
| Other financial revenues  | 0                   | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Other financial expenses  | -70                 | -6                               | -2  | 0             | -220    | -297               | 0           | -297                                     |
| Revaluation of derivatives                                      | 0                   | -108                             | 0   | 0             | 0       | -108               | 0           | -108                                     |
| Profit/loss share in entities in equivalency                    | 0                   | 0                                | 0   | -108          | 0       | -108               | 0           | -108                                     |
| Disposal of investment  | 0                   | 0                                | 0   | 0             | 3,074   | 3,074              | 0           | 3,074                                    |
| Income tax  | 0                   | -117                             | 0   | 0             | 0       | -117               | 0           | -117                                     |
| Deferred tax  | 0                   | -29                              | 0   | 0             | 0       | -29                | 0           | -29                                      |
| Profit/loss from discontinuing operations                       | 0                   | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Profit/loss after taxation                                      | 275                 | -120                             | 22  | -108          | 2,378   | 2,439              | -553        | 1,886                                    |
| Revaluation of property, plant and equipment                    |                     | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Foreign currency translation diff foreign operations            |                     | 0                                | 0   | 102           | 0       | 102                | 0           | 102                                      |
| Share of revaluation of PPE of associates /joint venture        |                     |                                  | 0   | 0             |         | 0                  | 0           | 0  |
| Share of currency translation diff. of associates / JV          | 0                   | 0                                |   | 0             | 0       | 0                  | 0           | 0  |
| Derivatives (hedging)   | 0                   | 0                                | 0   | 53            | 0       | 53                 | 0           | 53                                       |
| Total comprehensive income                                      | 275                 | -120                             | 22  | 47            | 2,378   | 2,594              | -553        | 2,041                                    |
|   |                     |                                  |   |               |         |                    |             |  |
| Assets, of which  | 17,717              | 82,880                           | 4,469   | 2,684         | 19,823  | 127,573            | -27,211     | 100,362                                  |
| PPE – Lands   | 0                   | 3,018                            | 0   | 0             | 0       | 3,018              | 0           | 3,018                                    |
| PPE – Photovoltaic power plants                                 | 0                   | 68,327                           | 0   | 0             | 0       | 68,327             | 0           | 68,327                                   |
| PPE – Equipment   | 0                   | 0                                | 139   | 0             | 17      | 156                | 0           | 156                                      |
| PPE – Assets in progress  | 0                   | 110                              | 269   | 0             | 444     | 823                | 105         | 928                                      |
| Intangibles   | 0                   | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Trade and other receivables                                     | 5,003               | 7,255                            | 3,551   | 0             | 17,360  | 33,169             | -27,316     | 5,853                                    |
| Loans   | 0                   | 0                                | 0   | 0             | 668     | 668                | 0           | 668                                      |
| Gross amount due from customers for contract work               | 97                  | 0                                | 0   | 0             | 271     | 368                | 0           | 368                                      |
| Inventories – Goods   | 12,588              | 559                              | 423   | 0             | 14      | 13,585             | 0           | 13,585                                   |
| Investments in associates, JV, other                            | 0                   | 0                                | 0   | 2,684         | 9       | 2,693              | 0           | 2,693                                    |
| Deferred tax receivables  | 0                   | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Long term receivables   | 0                   | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Prepaid expenses  | 5                   | 135                              | 33  | 0             | 622     | 796                | 0           | 796                                      |
| Assets held for sale  |                     | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Cash and cash equivalents                                       | 23                  | 3,477                            | 53  | 0             | 109     | 3,662              | 0           | 3,662                                    |
| Other S-T financial assets                                      |                     |                                  | 0   | 0             | 309     | 309                | 0           | 309                                      |
| Liabilities, of which   | -20,107             | -48,440                          | -8,281  | 0             | -20,722 | -97,550            | 26,419      | -71,130                                  |
| Trade and other payables  | -20,107             | -3,552                           | -8,150  | 0             | -9,211  | -41,020            | 26,419      | -14,601                                  |
| Bank Loans and other loans                                      | 0                   | -37,692                          | 0   | 0             | -1,270  | -38,961            | 0           | -38,961                                  |
| Other long term liabilities                                     | 0                   | -838                             | -100  | 0             | -10,243 | -11,181            | 0           | -11,181                                  |
| Other short term liabilities                                    | 0                   | 0                                | 0   | 0             | 0       | 0                  | 0           | 0  |
| Current tax liabilities (income tax)                            |                     | -164                             | -31   |               | 2       | -193               | 0           | -193                                     |
| Provisions  | 0                   | 0                                | 0   |               | 0       | 0                  | 0           | 0  |
| Deferred tax liabilities  |                     | -6,194                           | 0   |               |         | -6,194             | 0           | -6,194                                   |



# Results of the operating segments for the period from 1 January 2017 to 31 March 2017

| EUR thousand  | Energy<br>solutions | Production<br>of<br>electricity | Operations,<br>maintenance<br>and PVPP<br>supervision | PV<br>Invest. | Other   | Total<br>forsegments | Elimination | Consolidated<br>financial<br>information |
|---|---------------------|---------------------------------|---|---------------|---------|----------------------|-------------|--|
| External revenues from the sale of products, goods and services | 291                 | 1,949                           | 547   | 0             | 0       | 2,786                | 0           | 2,786                                    |
| Revenues within segments from sale of products, goods, services | 65                  | 0                               | 366   | 0             | 761     | 1,192                | -1,192      | 0  |
| Cost of sale  | -381                | -185                            | -400  | 0             | -3      | -969                 | 485         | -484                                     |
| Energy levy   | 0                   | -138                            | 0   | 0             | 0       | -138                 | 0           | -138                                     |
| Gross profit  | -25                 | 1,626                           | 512   | 0             | 759     | 2,871                | -706        | 2,165                                    |
| Other external income   | 0                   | 23                              | 7   | 0             | 4       | 34                   | 0           | 34                                       |
| Administrative and other expenses                               | -67                 | -60                             | -310  | 0             | -977    | -1,415               | 290         | -1,125                                   |
| Depreciation  | 0                   | -786                            | -15   | 0             | -8      | -809                 | 0           | -809                                     |
| Operating income  | -93                 | 802                             | 194   | 0             | -222    | 682                  | -417        | 264                                      |
| Interest income   | 9                   | 59                              | 6   |               | 64      | 138                  | -120        | 18                                       |
| Interest expenses   | -15                 | -455                            | -23   |               | -357    | -849                 | 114         | -735                                     |
| Other financial revenues  | 41                  | -2                              | 5   |               | 92      | 136                  | 0           | 136                                      |
| Other financial expenses  | -1                  | 0                               | -1  | 0             | -20     | -22                  | 0           | -22                                      |
| Revaluation of derivatives                                      |                     | 158                             |   | 0             | 0       | 158                  | 0           | 158                                      |
| Profit/loss share in entities in equivalency                    | 0                   | 0                               | 0   | -38           | 0       | -38                  | 0           | -38                                      |
| Income tax  | 0                   | 0                               | 0   | 0             | 0       | -36                  | 0           | 0  |
| Deferred tax  | 0                   | -93                             | 0   | 0             | 0       | -93                  | 0           | -93                                      |
| Profit/loss from discontinuing operations                       | 0                   | -93                             | 0   | 0             | 0       | -93                  | 0           | -93                                      |
| Profit/loss after taxation                                      |                     |                                 |   |               |         |                      |             |  |
|   | -59                 | 470                             | 181   |               | -443    | 111                  | -422        | -312                                     |
| Revaluation of property, plant and equipment                    | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Foreign currency translation diff foreign operations            | 0                   | 0                               |   | 79            | 0       | 79                   | 0           | 79                                       |
| Share of revaluation of PPE of associates /joint venture        | 0                   | 0                               |   | 0             | 0       | 0                    | 0           | 0  |
| Share of currency translation diff. of associates / JV          | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Derivatives (hedging)   | 0                   | 0                               | 0   | 102           | 0       | 102                  | 0           | 102                                      |
| Total comprehensive income                                      | -59                 | 470                             | 181   | 143           | -443    | 292                  | -422        | -131                                     |
|   |                     |                                 |   |               |         |                      |             |  |
| Assets, of which  | 641                 | 85,561                          | 3,786   | 1,510         | 15,339  | 106,837              | -21,485     | 85,352                                   |
| PPE – Lands   | 0                   | 2,859                           | 0   | 0             | 0       | 2,859                | 0           | 2,859                                    |
| PPE – Photovoltaic power plants                                 | 0                   | 69,916                          | 0   | 0             | 0       | 69,916               | 0           | 69,916                                   |
| PPE – Equipment   | 0                   | 0                               | 228   | 0             | 165     | 393                  | 0           | 393                                      |
| PPE – Assets in progress  | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Intangibles   | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Trade and other receivables                                     | 426                 | 8,543                           | 2,898   | 0             | 14,094  | 25,961               | -21,485     | 4,476                                    |
| Loans   | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Gross amount due from customers for contract work               | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Inventories – Goods   | 198                 | 531                             | 363   | 0             | 17      | 1,110                | 0           | 1,110                                    |
| Investments in associates, JV, other                            | 0                   | 0                               | 0   | 1,510         | 8       | 1,518                | 0           | 1,518                                    |
| Deferred tax receivables  | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Long term receivables   | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Prepaid expenses  | 4                   | 92                              | 30  | 0             | 247     | 373                  | 0           | 373                                      |
| Assets held for sale  | 0                   | 0                               | 0   | 0             | 0       | 0                    | 0           | 0  |
| Cash and cash equivalents                                       | 12                  | 3,619                           | 267   | 0             | 452     | 4,350                | 0           | 4,350                                    |
| Other S-T financial assets                                      | 0                   | 0                               | 0   | 0             | 357     | 357                  | 0           | 357                                      |
| Liabilities, of which   | -4,357              | -51,735                         | -6,832  | 0             | -21,954 | -84,878              | 23,566      | -61,313                                  |
| Trade and other payables  | -4,357              | -5,480                          | -6,695  | 0             | -10,007 | -26,539              | 23,566      | -2,973                                   |
| Bank Loans and other loans                                      | 0                   | -40,232                         | 0   | 0             | -538    | -40,770              | 0           | -40,770                                  |
| Other long term liabilities                                     | 0                   | -327                            | -138  | 0             | -929    | -1,394               | 0           | -1,394                                   |
| Other short term liabilities                                    | 0                   | 0                               | 0   |               | -10,255 | -10,255              | 0           | -10,255                                  |
|   |                     |                                 | 0   | 0             | 0       | -173                 | 0           | -173                                     |
| Current tax liabilities (income tax)                            | ()                  | -1/3                            |   |               |         |                      |             |  |
| Current tax liabilities (income tax)  Provisions                | 0                   | -173<br>0                       | 0   | 0             | -225    | -225                 | 0           | -225                                     |



# 15. Summary of significant accounting policies

### **Basis of preparation**

Our accounting policies are based on International Financial Reporting Standards (IFRS) as adopted by the European Union and were authorised for publication by the Board of Directors.

The following main standards are applied by Group:

- IAS 1 Presentation of financial information
- IAS 2 Inventories
- IAS 12 Income Taxes
- IAS 16 Property, plant and equipment
- IAS 18 Revenues
- IAS 21 The effects of changes in foreign exchange rates
- IAS 24 Related transactions presentation
- IAS 27 Consolidated and separate financial information
- IAS 28 Investments in Associates
- IAS 33 Earnings per Share
- IAS 36 Impairment
- IAS 37 Provisions
- IAS 38 Intangible Assets
- IFRS 3 Business combinations
- IFRS 5 Non-current assets held-for-sale and discontinued operations
- IFRS 8 Operating segments

### Use of estimates and judgments

In preparing the financial information, the Company's management uses estimates and makes assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses recognised in the financial information. These estimates and assumptions are based on past experience and various other factors deemed appropriate as at the date of preparation of the financial information and are used where the carrying amounts of assets and liabilities are not readily available from other sources or where uncertainty exists in applying the individual accounting policies. Actual results may differ from the estimates.

Estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised either in the period in which the estimate is revised, providing that the revision relates only to the current accounting period, or in the revision period and future periods, providing the revision affects both the current and future periods.

#### **Provisions**

A provision is recognised, if as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### **Presentation of Financial information**

Financial information is presented based on historical costs with exemptions when IFRS requires different evaluation methods as described below in accounting policies. The statement of comprehensive income is presented with revenues and expenses classified by purpose (function). The cash flow statement is prepared using an indirect method.

The functional currency is the EURO (EUR) and for the purpose of the reporting, as required by the regulations of the Alternative System of Trading organised by the Warsaw Stock Exchange - NewConnect, the balances are retranslated into PLN currency.



#### Consolidation

#### (a) Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition.

The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

Income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### (b) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of more than 20% and less than 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The cost of the investment includes transaction costs.

The Group's share of its associates' post-acquisition profits or losses is recognised in the income statement, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment.

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of that interest, including any long-term investments, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

Unrealised gains on transactions between the group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

### **Segment reporting**

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incurr expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's management and directors to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

The Company's Management has assessed the Group's business from the segment reporting perspective and decided that they financial results of Photon Energy Group to be reported per segments from an objective perspective starting 1 January 2010.

As of 31 December 2013, the Management Board decided to decrease the number of segments reported.

The Management identified the following segments:

- Energy Solutions (wholesale and import of FVE components, engineering and construction services ofturn-key photovoltaic systems' installations for external clients and Photon Energy),
- Production of electricity (includes SPE that finished building of photovoltaic power plants and those that are connected to the distribution network and produce electricity)



- PV Investment This segment represents OCI of the Group flowing from the revaluation of the PV producing electricity and it is related to project companies that generate revenues as shown in the segment Production of electricity.
- Operations, maintenance and PVPP supervision
- Other, not related to any of the above mentioned segments.

Other operations include financing and insurance solutions for PV investors, intermediating investments in rooftop photovoltaic projects and other less significant activities. None of these operations meets any of the quantitative thresholds for determining reportable segments in 2017 or 2018.

Segment results that are reported include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment capital expenditure is the total cost incurred during the reporting period to acquire property, plant and equipment, and intangible assets other than goodwill.

### Foreign currency translation

#### (a) Functional and presentation currency

Items included in the consolidated financial information of each of the Group's entity are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial information is presented in EUR, which is the company's functional and the Group's presentation currency.

The consolidated financial information is presented in EUR, however, for presentation purposes the financial information is translated into PLN and CZK as presentation currencies. Effects from these translations are presented in Equity - in the Fund for currency conversions.

Exchange rates as shown in table below were applied. All exchange rates were provided by the European Central Bank. The statement of financial position applicable exchange rate represents the exchange rate as of the last day of the reporting date as according to IAS 21. The statement of comprehensive income exchange rate represents the average of daily exchange rates effective within the relevant period.

|                                   | PL     | N      |        | СZК    |  |  |
|-----------------------------------|--------|--------|--------|--------|--|--|
|                                   | 2017Q1 | 2018Q1 | 2017Q1 | 2018Q1 |  |  |
| EUR exchange rate – low           | 4.225  | 4.142  | 27.020 | 25.190 |  |  |
| EUR exchange rate – high          | 4.413  | 4.237  | 27.030 | 25.595 |  |  |
| EUR exchange rate – average       | 4.321  | 4.179  | 27.020 | 25.402 |  |  |
| EUR exchange rate – end of period | 4.227  | 4.210  | 27.030 | 25.430 |  |  |

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

# (c) Group companies

In case of entities, whose functional currency is CZK, CHF or AUD, the financial statements are retranslated during consolidation into EUR using year-end rates for the balance sheet and average rates for profit/loss items.

#### Property, plant and equipment

Property, plant and equipment are carried at their fair values, with the exemption of fixed assets under construction which are carried at cost.

#### **Inventories**

Inventories are measured at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of inventories is based on the weighted average principle, and includes expenditures incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition.



#### **Revenue recognition**

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminating sales within the Group.

The Group recognizes revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Group's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement: the revenues related to development projects (PV power stations) are measured by the percentage of completion method (refer below to Construction contracts).

#### Trade receivables

Trade receivables are recognised at nominal value, less provision for impairment.

A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy, and default or delinquency in payments are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows. When a trade receivable becomes uncollectible it is written off.

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand and current accounts with banks and bank term deposits.

#### **Share capital**

Ordinary shares are classified in equity as Issued share capital. Consideration received above the nominal value of the ordinary shares is classified in equity as Share premium.

### **Trade payables**

Trade payables are recognised at nominal value.

### **Loans and Borrowings**

Loan and Borrowings are classified as short-term liabilities (due within 12 months after the reporting date) or long-term liabilities (due more than 12 months after the reporting date).

Financial costs related to the construction period of internal non-current assets are capitalised (refer to Property, plant and equipment).

# **Current and deferred income tax**

The tax expense for the period comprises current and deferred tax.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date in the countries where the Company's subsidiaries and associates operate and generate taxable income.

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial information. Deferred income tax asset is recognised by the Group in case the Management anticipates the future profits will offset the current income tax asset.



# 16. Management Board declaration

We hereby confirm that according to our best knowledge the information about Photon Energy NV contained in this report is correct as of the publication of this document and that it fairly reflects the Company's financial situation and business activities.

### 17. Investor Relations Contact

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Amsterdam, 7 May 2018

Georg Hotar

Member of the Board of Directors

Michael Gartner

Member of the Board of Director



